

**MLS Sales Statistics**

**Number of Sales**

Big Island		MONTH OF				YEAR			
		December		Increase /		TO DATE		Increase /	
		2015	2016	<Decrease>	<Decrease>	2015	2016	<Decrease>	<Decrease>
		372	410	38	10.22%	4305	4810	505	11.73%
ENTIRE	Residential	179	208	29	16.20%	2017	2304	287	14.23%
	Vacant Land	120	138	18	15.00%	1577	1744	167	10.59%
	Commercial	4	3	<1>	<25.00%>	42	46	4	9.52%
	Condominium	68	59	<9>	<13.24%>	662	711	49	7.40%
	Business	1	2	1	100.00%	7	5	<2>	<28.57%>
PUNA	Residential	58	88	30	51.72%	644	873	229	35.56%
	Vacant Land	69	79	10	14.49%	856	1074	218	25.47%
	Commercial	0	0	0		6	7	1	16.67%
	Condominium	0	0	0		1	0	<1>	<100%>
	Business	0	0	0		1	0	<1>	<100%>
SOUTH HILO	Residential	22	34	12	54.55%	287	359	72	25.09%
	Vacant Land	10	8	<2>	<20.00%>	122	131	9	7.38%
	Commercial	1	0	<1>	<100%>	14	19	5	35.71%
	Condominium	10	3	<7>	<70.00%>	63	59	<4>	<6.35%>
	Business	0	0	0		1	0	<1>	<100%>
NORTH HILO	Residential	1	1	0	0.00%	25	21	<4>	<16.00%>
	Vacant Land	0	3	3	N/A	7	15	8	114.29%
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	4	6	2	50.00%	52	57	5	9.62%
	Vacant Land	1	6	5	500.00%	22	28	6	27.27%
	Commercial	1	0	<1>	<100%>	1	2	1	100.00%
	Condominium	0	0	0		0	1	1	N/A
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	6	4	<2>	<33.33%>	45	57	12	26.67%
	Vacant Land	4	4	0	0.00%	45	38	<7>	<15.56%>
	Commercial	0	0	0		3	0	<3>	<100%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	28	15	<13>	<46.43%>	280	249	<31>	<11.07%>
	Vacant Land	5	5	0	0.00%	66	61	<5>	<7.58%>
	Commercial	1	0	<1>	<100%>	6	2	<4>	<66.67%>
	Condominium	28	24	<4>	<14.29%>	211	252	41	19.43%
	Business	0	0	0		1	1	0	0.00%
NORTH KONA	Residential	39	37	<2>	<5.13%>	458	475	17	3.71%
	Vacant Land	8	12	4	50.00%	154	113	<41>	<26.62%>
	Commercial	1	1	0	0.00%	8	9	1	12.50%
	Condominium	29	31	2	6.90%	378	392	14	3.70%
	Business	1	2	1	100.00%	3	3	0	0.00%
SOUTH KONA	Residential	4	12	8	200.00%	81	77	<4>	<4.94%>
	Vacant Land	1	6	5	500.00%	64	69	5	7.81%
	Commercial	0	0	0		3	1	<2>	<66.67%>
	Condominium	1	1	0	0.00%	6	3	<3>	<50.00%>
	Business	0	0	0		1	1	0	0.00%
KA'U	Residential	17	11	<6>	<35.29%>	145	136	<9>	<6.21%>
	Vacant Land	22	15	<7>	<31.82%>	241	215	<26>	<10.79%>
	Commercial	0	2	2	N/A	1	6	5	500.00%
	Condominium	0	0	0		3	4	1	33.33%
	Business	0	0	0		0	0	0	

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**MLS Sales Statistics**

**Sales Volume**

	147,089,526	171,162,897	24,073,371	16.37%	1,655,205,653	1,851,451,480	196,245,827	11.86%
	<b>MONTH OF</b>		<b>#</b>	<b>%</b>	<b>YEAR</b>		<b>#</b>	<b>%</b>
<b>Big Island</b>	<b>December</b>		<b>Increase /</b>	<b>Increase /</b>	<b>TO DATE</b>		<b>Increase /</b>	<b>Increase /</b>
	2015	2016	<Decrease>	<Decrease>	2015	2016	<Decrease>	<Decrease>

		MONTH OF		#	%	YEAR		#	%
		2015	2016	Increase / <Decrease>	Increase / <Decrease>	2015	2016	Increase / <Decrease>	Increase / <Decrease>
<b>ENTIRE</b>	Residential	86,113,873	88,036,516	1,922,643	2.23%	992,391,012	1,218,415,950	226,024,938	22.78%
	Vacant Land	20,566,645	53,047,999	32,481,354	157.93%	314,456,127	247,021,026	<67,435,101>	<21.44%>
	Commercial	3,275,000	5,115,000	1,840,000	56.18%	28,395,160	35,607,008	7,211,848	25.40%
	Condominium	36,634,008	23,158,382	<13,475,626>	<36.78%>	316,510,516	348,302,496	31,791,980	10.04%
	Business	500,000	1,805,000	1,305,000	261.00%	3,452,838	2,105,000	<1,347,838>	<39.04%>
<b>PUNA</b>	Residential	11,737,285	18,147,523	6,410,238	54.61%	125,698,248	187,577,853	61,879,605	49.23%
	Vacant Land	2,411,800	3,032,700	620,900	25.74%	24,415,661	30,200,309	5,784,648	23.69%
	Commercial	0	0	0		1,276,000	2,409,000	1,133,000	88.79%
	Condominium	0	0	0		255,000	0	<255,000>	<100%>
	Business	0	0	0		2,200,000	0	<2,200,000>	<100%>
<b>SOUTH HILO</b>	Residential	7,184,000	11,623,800	4,439,800	61.80%	104,080,079	130,433,096	26,353,017	25.32%
	Vacant Land	1,320,000	2,815,000	1,495,000	113.26%	26,182,833	23,134,080	<3,048,753>	<11.64%>
	Commercial	300,000	0	<300,000>	<100%>	5,251,660	9,665,775	4,414,115	84.05%
	Condominium	909,550	410,000	<499,550>	<54.92%>	8,690,510	8,248,300	<442,210>	<5.09%>
	Business	0	0	0		10,000	0	<10,000>	<100%>
<b>NORTH HILO</b>	Residential	2,600,000	427,000	<2,173,000>	<83.58%>	14,013,500	15,978,057	1,964,557	14.02%
	Vacant Land	0	1,055,000	1,055,000	N/A	2,411,500	4,415,500	2,004,000	83.10%
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
<b>HAMAKUA</b>	Residential	1,549,550	3,222,000	1,672,450	107.93%	20,199,050	27,965,752	7,766,702	38.45%
	Vacant Land	97,000	1,133,000	1,036,000	1068.04%	9,641,500	15,561,898	5,920,398	61.41%
	Commercial	275,000	0	<275,000>	<100%>	275,000	772,000	497,000	180.73%
	Condominium	0	0	0		0	175,000	175,000	N/A
	Business	0	0	0		0	0	0	
<b>NORTH KOHALA</b>	Residential	5,253,000	2,087,000	<3,166,000>	<60.27%>	36,071,856	48,227,400	12,155,544	33.70%
	Vacant Land	1,236,000	1,738,500	502,500	40.66%	16,122,700	14,283,500	<1,839,200>	<11.41%>
	Commercial	0	0	0		1,317,500	0	<1,317,500>	<100%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
<b>SOUTH KOHALA</b>	Residential	19,058,800	12,608,500	<6,450,300>	<33.84%>	215,239,349	204,627,005	<10,612,344>	<4.93%>
	Vacant Land	1,652,000	779,800	<872,200>	<52.80%>	39,495,400	20,203,398	<19,292,002>	<48.85%>
	Commercial	900,000	0	<900,000>	<100%>	4,615,000	1,000,000	<3,615,000>	<78.33%>
	Condominium	11,507,750	10,852,883	<654,867>	<5.69%>	126,432,207	148,233,059	21,800,852	17.24%
	Business	0	0	0		165,000	40,000	<125,000>	<75.76%>
<b>NORTH KONA</b>	Residential	34,083,288	32,607,193	<1,476,095>	<4.33%>	409,795,811	535,220,025	125,424,214	30.61%
	Vacant Land	3,086,000	31,241,000	28,155,000	912.35%	169,454,847	110,774,699	<58,680,148>	<34.63%>
	Commercial	1,800,000	5,000,000	3,200,000	177.78%	5,770,000	20,980,233	15,210,233	263.61%
	Condominium	23,969,708	11,615,499	<12,354,209>	<51.54%>	178,753,799	190,444,237	11,690,438	6.54%
	Business	500,000	1,805,000	1,305,000	261.00%	877,838	1,965,000	1,087,162	123.85%
<b>SOUTH KONA</b>	Residential	1,597,700	5,260,500	3,662,800	229.25%	41,124,319	41,409,100	284,781	0.69%
	Vacant Land	142,500	10,944,999	10,802,499	7580.70%	9,773,300	20,437,579	10,664,279	109.12%
	Commercial	0	0	0		2,790,000	325,000	<2,465,000>	<88.35%>
	Condominium	247,000	280,000	33,000	13.36%	2,076,000	619,500	<1,456,500>	<70.16%>
	Business	0	0	0		200,000	100,000	<100,000>	<50.00%>
<b>KA'U</b>	Residential	3,050,250	2,053,000	<997,250>	<32.69%>	26,168,800	26,977,662	808,862	3.09%
	Vacant Land	10,621,345	308,000	<10,313,345>	<97.10%>	16,958,386	8,010,063	<8,948,323>	<52.77%>
	Commercial	0	115,000	115,000	N/A	7,100,000	455,000	<6,645,000>	<93.59%>
	Condominium	0	0	0		303,000	582,400	279,400	92.21%
	Business	0	0	0		0	0	0	

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		MONTH OF				YEAR			
		December				TO DATE			
		2015	2016	#	%	2015	2016	#	%
		Increase /	Increase /			Increase /	Increase /		
		<Decrease>	<Decrease>			<Decrease>	<Decrease>		
ENTIRE	Residential	309,000	285,500	<23,500>	<7.61%>	329,000	330,000	1,000	0.30%
	Vacant Land	26,000	29,500	3,500	13.46%	27,500	26,000	<1,500>	<5.45%>
	Commercial	600,000	60,000	<540,000>	<90.00%>	408,750	345,000	<63,750>	<15.60%>
	Condominium	270,000	295,000	25,000	9.26%	275,000	305,000	30,000	10.91%
	Business	500,000	902,500	402,500	80.50%	200,000	100,000	<100,000>	<50.00%>
PUNA	Residential	182,000	177,000	<5,000>	<2.75%>	174,000	198,000	24,000	13.79%
	Vacant Land	23,000	19,000	<4,000>	<17.39%>	18,000	19,000	1,000	5.56%
	Commercial	0	0	0		228,000	229,000	1,000	0.44%
	Condominium	0	0	0		255,000	0	<255,000>	<100%>
	Business	0	0	0		2,200,000	0	<2,200,000>	<100%>
SOUTH HILO	Residential	282,250	306,000	23,750	8.41%	315,000	332,500	17,500	5.56%
	Vacant Land	150,000	172,500	22,500	15.00%	161,250	135,000	<26,250>	<16.28%>
	Commercial	300,000	0	<300,000>	<100%>	280,000	340,000	60,000	21.43%
	Condominium	51,950	169,000	117,050	225.31%	110,000	140,000	30,000	27.27%
	Business	0	0	0		10,000	0	<10,000>	<100%>
NORTH HILO	Residential	2,600,000	427,000	<2,173,000>	<83.58%>	450,000	375,000	<75,000>	<16.67%>
	Vacant Land	0	380,000	380,000	N/A	350,000	290,000	<60,000>	<17.14%>
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	313,000	488,000	175,000	55.91%	311,000	350,000	39,000	12.54%
	Vacant Land	97,000	180,000	83,000	85.57%	240,000	272,500	32,500	13.54%
	Commercial	275,000	0	<275,000>	<100%>	275,000	386,000	111,000	40.36%
	Condominium	0	0	0		0	175,000	175,000	N/A
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	742,500	406,000	<336,500>	<45.32%>	630,000	710,000	80,000	12.70%
	Vacant Land	236,500	432,500	196,000	82.88%	239,000	337,500	98,500	41.21%
	Commercial	0	0	0		367,500	0	<367,500>	<100%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	463,000	520,000	57,000	12.31%	485,000	500,000	15,000	3.09%
	Vacant Land	420,000	147,400	<272,600>	<64.90%>	237,500	190,000	<47,500>	<20.00%>
	Commercial	900,000	0	<900,000>	<100%>	385,000	500,000	115,000	29.87%
	Condominium	322,500	423,500	101,000	31.32%	457,000	447,000	<10,000>	<2.19%>
	Business	0	0	0		165,000	40,000	<125,000>	<75.76%>
NORTH KONA	Residential	549,000	662,000	113,000	20.58%	562,500	600,000	37,500	6.67%
	Vacant Land	275,000	544,000	269,000	97.82%	342,500	315,000	<27,500>	<8.03%>
	Commercial	1,800,000	5,000,000	3,200,000	177.78%	495,000	2,250,000	1,755,000	354.55%
	Condominium	275,000	269,000	<6,000>	<2.18%>	265,000	288,250	23,250	8.77%
	Business	500,000	902,500	402,500	80.50%	252,838	160,000	<92,838>	<36.72%>
SOUTH KONA	Residential	384,000	427,500	43,500	11.33%	375,000	475,000	100,000	26.67%
	Vacant Land	142,500	215,000	72,500	50.88%	95,000	130,000	35,000	36.84%
	Commercial	0	0	0		970,000	325,000	<645,000>	<66.49%>
	Condominium	247,000	280,000	33,000	13.36%	243,500	187,000	<56,500>	<23.20%>
	Business	0	0	0		200,000	100,000	<100,000>	<50.00%>
KA'U	Residential	160,000	119,500	<40,500>	<25.31%>	165,000	175,000	10,000	6.06%
	Vacant Land	8,750	17,500	8,750	100.00%	11,500	13,500	2,000	17.39%
	Commercial	0	57,500	57,500	N/A	7,100,000	60,000	<7,040,000>	<99.15%>
	Condominium	0	0	0		100,000	123,450	23,450	23.45%
	Business	0	0	0		0	0	0	

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