HAWAII ISLAND REAL ESTATE MARKET UPDATE

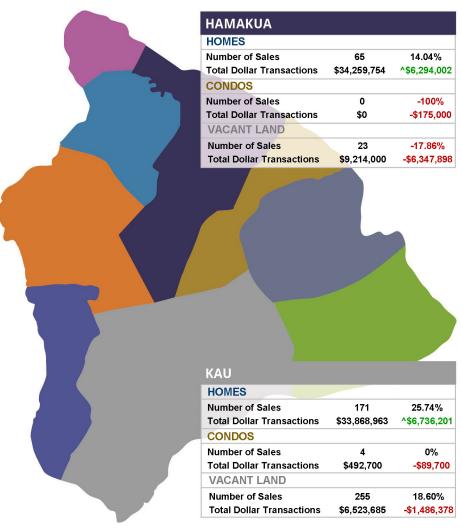
Year End of 2017 vs. Year End of 2016 BY DISTRICTS

NORTH KOHALA		
HOMES		
Number of Sales	67	17.54%
Total Dollar Transactions	\$52,588,083	^\$4,360,683
CONDOS		
Number of Sales	0	0%
Total Dollar Transactions	\$0	\$0
VACANT LAND		
Number of Sales	41	7.89%
Total Dollar Transactions	\$21,295,125	^\$7,011,625

SOUTH KOHALA		
HOMES		
Number of Sales	259	4.02%
Total Dollar Transactions	\$268,830,417	^\$64,203,412
CONDOS		
Number of Sales	275	9.13%
Total Dollar Transactions	\$189,346,252	^\$41,113,193
VACANT LAND		
Number of Sales	55	-9.84%
Total Dollar Transactions	\$26,334,500	^\$6,131,102

NORTH KONA		
HOMES		
Number of Sales	540	13.68%
Total Dollar Transactions	\$592,537,868	^\$57,317,843
CONDOS		
Number of Sales	486	23.98%
Total Dollar Transactions	\$256,379,996	^\$65,935,759
VACANT LAND		
Number of Sales	124	7.83%
Total Dollar Transactions	\$76,110,842	-\$36,518,857

SOUTH KONA		
HOMES		
Number of Sales	99	28.57%
Total Dollar Transactions	\$50,835,497	^\$9,426,397
CONDOS		
Number of Sales	1	-66.67%
Total Dollar Transactions	\$240,000	-\$379,500
VACANT LAND		
Number of Sales	63	-8.70%
Total Dollar Transactions	\$12,344,539	-\$8,093,040





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Over 30 Years of Real Estate Experience!

NORTH HILO		
HOMES		
Number of Sales	21	0%
Total Dollar Transactions	\$10,670,474	-\$5,307,583
CONDOS		
Number of Sales	0	0%
Total Dollar Transactions	\$0	0%
VACANT LAND		
Number of Sales	17	13.33%
Total Dollar Transactions	\$6,109,500	^\$1,694,000

SOUTH HILO		
HOMES		
Number of Sales	357	.56%
Total Dollar Transactions	\$139,888,451	^\$9,450,355
CONDOS		
Number of Sales	87	47.46%
Total Dollar Transactions	\$11,656,815	^\$3,408,515
VACANT LAND		
Number of Sales	120	-9.09%
Total Dollar Transactions	\$24,723,292	^\$1,404,212

PUNA		
HOMES		
Number of Sales	916	4.57%
Total Dollar Transactions	\$222,292,785	^\$34,423,897
CONDOS		
Number of Sales	0	0%
Total Dollar Transactions	\$0	0%
VACANT LAND		
Number of Sales	1369	27.11%
Total Dollar Transactions	\$43,422,842	^\$13,153,033



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