

**MLS Sales Statistics**

**Number of Sales**

Big Island		MONTH OF December				YEAR TO DATE			
		12/1/19 to 12/31/19		12/1/20 to 12/31/20		1/1/19 to 12/31/19		1/1/20 to 12/31/20	
		431	638	207	48.03%	5014	5491	477	9.51%
		#		%		#		%	
		Increase / <Decrease>		Increase / <Decrease>		Increase / <Decrease>		Increase / <Decrease>	
ENTIRE	Residential	213	293	80	37.56%	2434	2659	225	9.24%
	Vacant Land	141	247	106	75.18%	1643	2032	389	23.68%
	Commercial/MTF	4	1	<3>	<75.00%>	71	48	<23>	<32.39%>
	Condominium	71	97	26	36.62%	862	751	<111>	<12.88%>
	Business	2	0	<2>	<100%>	4	1	<3>	<75.00%>
PUNA	Residential	79	93	14	17.72%	869	964	95	10.93%
	Vacant Land	86	131	45	52.33%	950	1136	186	19.58%
	Commercial/MTF	1	0	<1>	<100%>	10	7	<3>	<30.00%>
	Condominium	0	0	0		0	0	0	
	Business	2	0	<2>	<100%>	2	0	<2>	<100%>
SOUTH HILO	Residential	33	46	13	39.39%	326	333	7	2.15%
	Vacant Land	6	15	9	150.00%	98	112	14	14.29%
	Commercial/MTF	2	0	<2>	<100%>	32	17	<15>	<46.88%>
	Condominium	10	2	<8>	<80.00%>	80	67	<13>	<16.25%>
	Business	0	0	0		1	0	<1>	<100%>
NORTH HILO	Residential	2	4	2	100.00%	21	28	7	33.33%
	Vacant Land	0	2	2	N/A	11	10	<1>	<9.09%>
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
HAMA KUA	Residential	5	6	1	20.00%	54	70	16	29.63%
	Vacant Land	3	4	1	33.33%	19	23	4	21.05%
	Commercial/MTF	0	0	0		3	5	2	66.67%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	7	10	3	42.86%	73	85	12	16.44%
	Vacant Land	5	9	4	80.00%	45	59	14	31.11%
	Commercial/MTF	0	0	0		2	2	0	0.00%
	Condominium	0	0	0		1	0	<1>	<100%>
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	25	34	9	36.00%	277	279	2	0.72%
	Vacant Land	4	9	5	125.00%	60	86	26	43.33%
	Commercial/MTF	0	0	0		8	2	<6>	<75.00%>
	Condominium	21	41	20	95.24%	302	278	<24>	<7.95%>
	Business	0	0	0		0	0	0	
NORTH KONA	Residential	37	73	36	97.30%	555	610	55	9.91%
	Vacant Land	7	17	10	142.86%	117	135	18	15.38%
	Commercial/MTF	1	1	0	0.00%	13	9	<4>	<30.77%>
	Condominium	38	53	15	39.47%	468	401	<67>	<14.32%>
	Business	0	0	0		0	0	0	
SOUTH KONA	Residential	8	9	1	12.50%	91	103	12	13.19%
	Vacant Land	6	18	12	200.00%	67	77	10	14.93%
	Commercial/MTF	0	0	0		2	3	1	50.00%
	Condominium	0	1	1	N/A	6	3	<3>	<50.00%>
	Business	0	0	0		1	1	0	0.00%
KA'U	Residential	17	18	1	5.88%	168	187	19	11.31%
	Vacant Land	24	42	18	75.00%	276	394	118	42.75%
	Commercial/MTF	0	0	0		1	3	2	200.00%
	Condominium	2	0	<2>	<100%>	5	2	<3>	<60.00%>
	Business	0	0	0		0	0	0	

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**MLS Sales Statistics**

**Sales Volume**

	192,564,236	388,212,465	195,648,229	101.60%	2,139,503,977	2,580,347,270	440,843,293	20.60%
	<b>MONTH OF</b>		<b>#</b>	<b>%</b>	<b>YEAR</b>		<b>#</b>	<b>%</b>
<b>Big Island</b>	<b>December</b>		<b>Increase /</b>	<b>Increase /</b>	<b>TO DATE</b>		<b>Increase /</b>	<b>Increase /</b>
	12/1/19 to	12/1/20 to	<Decrease>	<Decrease>	1/1/19 to	1/1/20 to	<Decrease>	<Decrease>
	12/31/19	12/31/20			12/31/19	12/31/20		

Island	Property Type	December		Increase / Decrease		Year To Date		Increase / Decrease	
		12/1/19 to 12/31/19	12/1/20 to 12/31/20	<Decrease>	<Decrease>	1/1/19 to 12/31/19	1/1/20 to 12/31/20	<Decrease>	<Decrease>
ENTIRE	Residential	140,421,414	268,311,228	127,889,814	91.08%	1,372,735,142	1,751,460,872	378,725,730	27.59%
	Vacant Land	13,596,222	52,629,692	39,033,470	287.09%	251,499,443	269,199,164	17,699,721	7.04%
	Commercial/MTF	2,469,000	620,000	<1,849,000>	<74.89%>	52,808,940	39,733,288	<13,075,652>	<24.76%>
	Condominium	35,517,100	66,651,545	31,134,445	87.66%	461,499,952	519,487,946	57,987,994	12.57%
	Business	560,500	0	<560,500>	<100%>	960,500	466,000	<494,500>	<51.48%>
PUNA	Residential	17,981,178	25,521,505	7,540,327	41.93%	208,998,704	249,861,457	40,862,753	19.55%
	Vacant Land	2,896,062	4,590,350	1,694,288	58.50%	35,591,679	38,232,408	2,640,729	7.42%
	Commercial/MTF	374,000	0	<374,000>	<100%>	3,187,000	4,507,000	1,320,000	41.42%
	Condominium	0	0	0		0	0	0	
	Business	560,500	0	<560,500>	<100%>	560,500	0	<560,500>	<100%>
SOUTH HILO	Residential	13,706,513	20,209,600	6,503,087	47.45%	131,793,848	155,126,131	23,332,283	17.70%
	Vacant Land	1,366,500	4,639,000	3,272,500	239.48%	30,050,623	27,484,941	<2,565,682>	<8.54%>
	Commercial/MTF	1,580,000	0	<1,580,000>	<100%>	22,185,400	16,890,888	<5,294,512>	<23.86%>
	Condominium	1,183,500	427,500	<756,000>	<63.88%>	12,530,030	12,097,700	<432,330>	<3.45%>
	Business	0	0	0		25,000	0	<25,000>	<100%>
NORTH HILO	Residential	575,000	3,465,000	2,890,000	502.61%	9,515,000	14,325,780	4,810,780	50.56%
	Vacant Land	0	1,250,000	1,250,000	N/A	4,110,150	2,939,788	<1,170,362>	<28.47%>
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
HAMA KUA	Residential	3,004,000	4,248,000	1,244,000	41.41%	25,156,200	40,688,300	15,532,100	61.74%
	Vacant Land	608,000	1,785,000	1,177,000	193.59%	6,083,400	7,749,650	1,666,250	27.39%
	Commercial/MTF	0	0	0		1,825,000	3,624,400	1,799,400	98.60%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	5,514,720	9,406,000	3,891,280	70.56%	66,583,894	90,885,367	24,301,473	36.50%
	Vacant Land	1,203,905	3,591,500	2,387,595	198.32%	14,090,905	20,183,050	6,092,145	43.23%
	Commercial/MTF	0	0	0		2,095,000	1,405,000	<690,000>	<32.94%>
	Condominium	0	0	0		398,868	0	<398,868>	<100%>
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	41,851,680	43,893,637	2,041,957	4.88%	234,456,015	334,146,328	99,690,313	42.52%
	Vacant Land	1,246,380	8,446,880	7,200,500	577.71%	32,193,399	49,532,760	17,339,361	53.86%
	Commercial/MTF	0	0	0		4,804,040	1,741,000	<3,063,040>	<63.76%>
	Condominium	14,801,050	28,999,500	14,198,450	95.93%	204,591,428	258,156,172	53,564,744	26.18%
	Business	0	0	0		0	0	0	
NORTH KONA	Residential	48,293,674	150,089,310	101,795,636	210.78%	607,621,583	737,959,115	130,337,532	21.45%
	Vacant Land	4,354,000	22,591,279	18,237,279	418.86%	110,516,050	101,463,209	<9,052,841>	<8.19%>
	Commercial/MTF	515,000	620,000	105,000	20.39%	15,457,500	9,300,000	<6,157,500>	<39.84%>
	Condominium	19,157,550	37,034,545	17,876,995	93.32%	241,692,634	247,888,074	6,195,440	2.56%
	Business	0	0	0		0	0	0	
SOUTH KONA	Residential	6,051,400	6,977,800	926,400	15.31%	52,131,119	80,628,968	28,497,849	54.67%
	Vacant Land	1,403,500	4,209,033	2,805,533	199.90%	11,770,714	12,179,190	408,476	3.47%
	Commercial/MTF	0	0	0		2,455,000	1,785,000	<670,000>	<27.29%>
	Condominium	0	190,000	190,000	N/A	1,417,992	932,000	<485,992>	<34.27%>
	Business	0	0	0		375,000	466,000	91,000	24.27%
KA'U	Residential	3,443,249	4,500,376	1,057,127	30.70%	36,478,779	47,839,426	11,360,647	31.14%
	Vacant Land	517,875	1,526,650	1,008,775	194.79%	7,092,523	9,434,168	2,341,645	33.02%
	Commercial/MTF	0	0	0		800,000	480,000	<320,000>	<40.00%>
	Condominium	375,000	0	<375,000>	<100%>	869,000	414,000	<455,000>	<52.36%>
	Business	0	0	0		0	0	0	

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		MLS Sales Statistics							
		1,462,750	1,522,000	59,250	4.05%	1,555,670	1,832,944	277,274	17.82%
		MONTH OF		#	%	YEAR		#	%
Big Island		December		Increase /	Increase /	TO DATE		Increase /	Increase /
		12/1/19 to 12/31/19	12/1/20 to 12/31/20	<Decrease>	<Decrease>	1/1/19 to 12/31/19	1/1/20 to 12/31/20	<Decrease>	<Decrease>
ENTIRE	Residential	357,000	485,000	128,000	35.85%	378,420	410,000	31,580	8.35%
	Vacant Land	28,000	32,000	4,000	14.29%	30,000	26,500	<3,500>	<11.67%>
	Commercial/MTF	447,500	620,000	172,500	38.55%	505,000	535,444	30,444	6.03%
	Condominium	350,000	385,000	35,000	10.00%	362,000	395,000	33,000	9.12%
	Business	280,250	0	<280,250>	<100%>	280,250	466,000	185,750	66.28%
PUNA	Residential	217,500	264,000	46,500	21.38%	225,000	241,500	16,500	7.33%
	Vacant Land	21,750	20,000	<1,750>	<8.05%>	23,000	19,950	<3,050>	<13.26%>
	Commercial/MTF	374,000	0	<374,000>	<100%>	300,000	420,000	120,000	40.00%
	Condominium	0	0	0		0	0	0	
	Business	280,250	0	<280,250>	<100%>	280,250	0	<280,250>	<100%>
SOUTH HILO	Residential	339,675	370,000	30,325	8.93%	369,500	390,000	20,500	5.55%
	Vacant Land	230,000	280,000	50,000	21.74%	230,000	225,000	<5,000>	<2.17%>
	Commercial/MTF	790,000	0	<790,000>	<100%>	462,500	515,888	53,388	11.54%
	Condominium	93,750	213,750	120,000	128.00%	145,500	169,000	23,500	16.15%
	Business	0	0	0		25,000	0	<25,000>	<100%>
NORTH HILO	Residential	287,500	780,000	492,500	171.30%	435,000	409,500	<25,500>	<5.86%>
	Vacant Land	0	625,000	625,000	N/A	360,000	195,394	<164,606>	<45.72%>
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	410,000	744,500	334,500	81.59%	410,000	499,750	89,750	21.89%
	Vacant Land	220,000	297,500	77,500	35.23%	220,000	295,000	75,000	34.09%
	Commercial/MTF	0	0	0		485,000	425,000	<60,000>	<12.37%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	700,000	577,500	<122,500>	<17.50%>	735,000	790,000	55,000	7.48%
	Vacant Land	210,000	333,000	123,000	58.57%	250,000	270,000	20,000	8.00%
	Commercial/MTF	0	0	0		1,047,500	702,500	<345,000>	<32.94%>
	Condominium	0	0	0		398,868	0	<398,868>	<100%>
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	649,000	745,123	96,123	14.81%	599,000	675,000	76,000	12.69%
	Vacant Land	185,940	210,000	24,060	12.94%	241,500	310,000	68,500	28.36%
	Commercial/MTF	0	0	0		219,000	870,500	651,500	297.49%
	Condominium	595,000	475,000	<120,000>	<20.17%>	535,000	592,500	57,500	10.75%
	Business	0	0	0		0	0	0	
NORTH KONA	Residential	750,000	899,999	149,999	20.00%	650,000	782,500	132,500	20.38%
	Vacant Land	320,000	781,466	461,466	144.21%	335,000	342,000	7,000	2.09%
	Commercial/MTF	515,000	620,000	105,000	20.39%	899,000	950,000	51,000	5.67%
	Condominium	332,500	365,000	32,500	9.77%	346,250	369,000	22,750	6.57%
	Business	0	0	0		0	0	0	
SOUTH KONA	Residential	618,250	650,000	31,750	5.14%	485,000	571,000	86,000	17.73%
	Vacant Land	139,500	256,750	117,250	84.05%	90,000	115,000	25,000	27.78%
	Commercial/MTF	0	0	0		1,227,500	220,000	<1,007,500>	<82.08%>
	Condominium	0	190,000	190,000	N/A	227,246	292,000	64,754	28.50%
	Business	0	0	0		375,000	466,000	91,000	24.27%
KA'U	Residential	170,000	261,000	91,000	53.53%	205,000	249,000	44,000	21.46%
	Vacant Land	10,125	21,500	11,375	112.35%	12,500	12,500	0	0.00%
	Commercial/MTF	0	0	0		800,000	135,000	<665,000>	<83.13%>
	Condominium	187,500	0	<187,500>	<100%>	170,000	207,000	37,000	21.76%
	Business	0	0	0		0	0	0	

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