

**MLS Sales Statistics**

**Number of Sales**

Big Island		MONTH OF June				YEAR TO DATE			
		347		737		2215		4066	
		6/1/20 to 6/30/20	6/1/21 to 6/30/21	390	112.39%	1/1/20 to 6/30/20	1/1/21 to 6/30/21	1851	83.57%
		#		% Increase /		#		% Increase /	
		<Decrease>		<Decrease>		<Decrease>		<Decrease>	
ENTIRE	Residential	165	277	112	67.88%	1110	1630	520	46.85%
	Vacant Land	137	346	209	152.55%	777	1702	925	119.05%
	Commercial/MTF	2	8	6	300.00%	20	45	25	125.00%
	Condominium	43	106	63	146.51%	307	687	380	123.78%
	Business	0	0	0		1	2	1	100.00%
PUNA	Residential	61	98	37	60.66%	401	593	192	47.88%
	Vacant Land	81	189	108	133.33%	448	908	460	102.68%
	Commercial/MTF	0	0	0		5	9	4	80.00%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH HILO	Residential	12	39	27	225.00%	138	189	51	36.96%
	Vacant Land	6	13	7	116.67%	34	60	26	76.47%
	Commercial/MTF	1	4	3	300.00%	6	16	10	166.67%
	Condominium	4	7	3	75.00%	33	44	11	33.33%
	Business	0	0	0		0	1	1	N/A
NORTH HILO	Residential	3	5	2	66.67%	13	17	4	30.77%
	Vacant Land	1	1	0	0.00%	6	17	11	183.33%
	Commercial/MTF	0	0	0		0	1	1	N/A
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	7	6	<1>	<14.29%>	38	33	<5>	<13.16%>
	Vacant Land	3	4	1	33.33%	9	25	16	177.78%
	Commercial/MTF	0	0	0		2	1	<1>	<50.00%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	4	12	8	200.00%	26	65	39	150.00%
	Vacant Land	2	17	15	750.00%	19	74	55	289.47%
	Commercial/MTF	0	1	1	N/A	1	2	1	100.00%
	Condominium	0	0	0		0	1	1	N/A
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	11	30	19	172.73%	119	166	47	39.50%
	Vacant Land	3	15	12	400.00%	44	78	34	77.27%
	Commercial/MTF	0	0	0		1	2	1	100.00%
	Condominium	13	35	22	169.23%	111	247	136	122.52%
	Business	0	0	0		0	0	0	
NORTH KONA	Residential	44	53	9	20.45%	240	380	140	58.33%
	Vacant Land	3	24	21	700.00%	46	129	83	180.43%
	Commercial/MTF	1	1	0	0.00%	4	10	6	150.00%
	Condominium	26	64	38	146.15%	160	389	229	143.13%
	Business	0	0	0		0	0	0	
SOUTH KONA	Residential	6	13	7	116.67%	48	76	28	58.33%
	Vacant Land	4	15	11	275.00%	26	94	68	261.54%
	Commercial/MTF	0	1	1	N/A	1	1	0	0.00%
	Condominium	0	0	0		2	2	0	0.00%
	Business	0	0	0		1	1	0	0.00%
KA'U	Residential	17	21	4	23.53%	87	111	24	27.59%
	Vacant Land	34	68	34	100.00%	145	317	172	118.62%
	Commercial/MTF	0	1	1	N/A	0	3	3	N/A
	Condominium	0	0	0		1	4	3	300.00%
	Business	0	0	0		0	0	0	

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**MLS Sales Statistics**

**Sales Volume**

156,387,185 399,692,177 243,304,992 155.58%

961,854,109 2,393,879,009 1,432,024,900 148.88%

Big Island		MONTH OF				YEAR			
		June		#	%	TO DATE		#	%
		6/1/20 to 6/30/20	6/1/21 to 6/30/21	Increase / <Decrease>	Increase / <Decrease>	1/1/20 to 6/30/20	1/1/21 to 6/30/21	Increase / <Decrease>	Increase / <Decrease>
ENTIRE	Residential	111,931,253	260,917,419	148,986,166	133.11%	667,837,026	1,524,175,190	856,338,164	128.23%
	Vacant Land	10,468,832	55,668,637	45,199,805	431.76%	82,726,630	315,390,449	232,663,819	281.24%
	Commercial/MTF	1,850,000	6,955,945	5,105,945	276.00%	23,923,000	38,081,945	14,158,945	59.19%
	Condominium	32,137,100	76,150,176	44,013,076	136.95%	186,901,453	515,661,425	328,759,972	175.90%
	Business	0	0	0		466,000	570,000	104,000	22.32%
PUNA	Residential	14,805,133	33,034,319	18,229,186	123.13%	96,220,358	179,644,682	83,424,324	86.70%
	Vacant Land	2,925,605	6,838,951	3,913,346	133.76%	15,308,186	37,528,671	22,220,485	145.15%
	Commercial/MTF	0	0	0		3,898,000	5,759,000	1,861,000	47.74%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH HILO	Residential	5,773,750	18,088,900	12,315,150	213.30%	68,107,530	90,537,550	22,430,020	32.93%
	Vacant Land	985,000	3,527,000	2,542,000	258.07%	8,177,430	17,619,308	9,441,878	115.46%
	Commercial/MTF	1,100,000	1,768,000	668,000	60.73%	11,100,000	11,387,000	287,000	2.59%
	Condominium	525,000	914,008	389,008	74.10%	5,743,050	8,655,458	2,912,408	50.71%
	Business	0	0	0		0	120,000	120,000	N/A
NORTH HILO	Residential	882,900	2,283,700	1,400,800	158.66%	5,759,340	12,298,700	6,539,360	113.54%
	Vacant Land	225,000	500,000	275,000	122.22%	1,209,000	5,070,150	3,861,150	319.37%
	Commercial/MTF	0	0	0		0	253,000	253,000	N/A
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	3,334,500	3,479,000	144,500	4.33%	20,474,300	18,234,750	<2,239,550>	<10.94%>
	Vacant Land	1,918,000	1,894,000	<24,000>	<1.25%>	3,567,000	12,480,500	8,913,500	249.89%
	Commercial/MTF	0	0	0		2,750,000	750,000	<2,000,000>	<72.73%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	3,040,000	17,412,000	14,372,000	472.76%	27,283,367	90,498,810	63,215,443	231.70%
	Vacant Land	618,000	7,895,000	7,277,000	1177.51%	5,530,550	33,322,000	27,791,450	502.51%
	Commercial/MTF	0	712,000	712,000	N/A	555,000	1,397,000	842,000	151.71%
	Condominium	0	0	0		0	225,000	225,000	N/A
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	17,585,570	55,936,500	38,350,930	218.08%	130,168,227	289,282,760	159,114,533	122.24%
	Vacant Land	1,275,000	6,132,740	4,857,740	381.00%	26,595,380	50,711,030	24,115,650	90.68%
	Commercial/MTF	0	0	0		700,000	1,304,000	604,000	86.29%
	Condominium	16,226,000	34,600,000	18,374,000	113.24%	90,717,050	245,332,574	154,615,524	170.44%
	Business	0	0	0		0	0	0	
NORTH KONA	Residential	59,720,000	115,098,900	55,378,900	92.73%	264,842,036	749,983,038	485,141,002	183.18%
	Vacant Land	980,000	23,130,000	22,150,000	2260.20%	14,987,500	128,062,644	113,075,144	754.46%
	Commercial/MTF	750,000	1,600,000	850,000	113.33%	4,700,000	13,321,000	8,621,000	183.43%
	Condominium	15,386,100	40,636,168	25,250,068	164.11%	89,444,353	260,298,893	170,854,540	191.02%
	Business	0	0	0		0	0	0	
SOUTH KONA	Residential	2,869,000	8,556,000	5,687,000	198.22%	33,783,468	60,922,000	27,138,532	80.33%
	Vacant Land	492,800	3,698,500	3,205,700	650.51%	3,802,800	20,350,100	16,547,300	435.13%
	Commercial/MTF	0	975,945	975,945	N/A	220,000	975,945	755,945	343.61%
	Condominium	0	0	0		742,000	468,000	<274,000>	<36.93%>
	Business	0	0	0		466,000	450,000	<16,000>	<3.43%>
KA'U	Residential	3,920,400	7,028,100	3,107,700	79.27%	21,198,400	32,772,900	11,574,500	54.60%
	Vacant Land	1,049,427	2,052,446	1,003,019	95.58%	3,548,784	10,246,046	6,697,262	188.72%
	Commercial/MTF	0	1,900,000	1,900,000	N/A	0	2,935,000	2,935,000	N/A
	Condominium	0	0	0		255,000	681,500	426,500	167.25%
	Business	0	0	0		0	0	0	

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		MLS Sales Statistics							
		Median Sales Price							
Big Island		1,696,000	1,836,473	140,473	8.28%	1,980,500	1,836,700	<143,800>	<7.26%>
		MONTH OF		#	%	YEAR		#	%
		June		Increase /	Increase /	TO DATE		Increase /	Increase /
		6/1/20 to 6/30/20	6/1/21 to 6/30/21	<Decrease>	<Decrease>	1/1/20 to 6/30/20	1/1/21 to 6/30/21	<Decrease>	<Decrease>
ENTIRE	Residential	375,000	472,500	97,500	26.00%	395,000	474,000	79,000	20.00%
	Vacant Land	18,000	35,000	17,000	94.44%	25,500	37,700	12,200	47.84%
	Commercial/MTF	925,000	843,973	<81,027>	<8.76%>	725,000	560,000	<165,000>	<22.76%>
	Condominium	378,000	485,000	107,000	28.31%	369,000	480,000	111,000	30.08%
	Business	0	0	0		466,000	285,000	<181,000>	<38.84%>
PUNA	Residential	225,000	306,000	81,000	36.00%	224,000	280,000	56,000	25.00%
	Vacant Land	18,000	28,000	10,000	55.56%	19,000	28,500	9,500	50.00%
	Commercial/MTF	0	0	0		420,000	370,000	<50,000>	<11.90%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH HILO	Residential	367,500	398,000	30,500	8.30%	404,000	395,000	<9,000>	<2.23%>
	Vacant Land	165,000	257,000	92,000	55.76%	220,000	252,500	32,500	14.77%
	Commercial/MTF	1,100,000	244,000	<856,000>	<77.82%>	780,000	412,500	<367,500>	<47.12%>
	Condominium	125,000	104,000	<21,000>	<16.80%>	145,000	187,000	42,000	28.97%
	Business	0	0	0		0	120,000	120,000	N/A
NORTH HILO	Residential	225,000	510,000	285,000	126.67%	311,000	557,000	246,000	79.10%
	Vacant Land	225,000	500,000	275,000	122.22%	112,000	289,000	177,000	158.04%
	Commercial/MTF	0	0	0		0	253,000	253,000	N/A
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	470,000	590,000	120,000	25.53%	472,500	460,000	<12,500>	<2.65%>
	Vacant Land	330,000	359,500	29,500	8.94%	330,000	313,500	<16,500>	<5.00%>
	Commercial/MTF	0	0	0		1,375,000	750,000	<625,000>	<45.45%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	621,500	1,134,500	513,000	82.54%	672,000	907,000	235,000	34.97%
	Vacant Land	309,000	350,000	41,000	13.27%	245,000	347,500	102,500	41.84%
	Commercial/MTF	0	712,000	712,000	N/A	555,000	698,500	143,500	25.86%
	Condominium	0	0	0		0	225,000	225,000	N/A
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	750,000	828,500	78,500	10.47%	618,000	783,500	165,500	26.78%
	Vacant Land	285,000	225,000	<60,000>	<21.05%>	405,500	310,750	<94,750>	<23.37%>
	Commercial/MTF	0	0	0		700,000	652,000	<48,000>	<6.86%>
	Condominium	600,000	824,000	224,000	37.33%	629,000	750,000	121,000	19.24%
	Business	0	0	0		0	0	0	
NORTH KONA	Residential	722,250	895,000	172,750	23.92%	750,500	927,750	177,250	23.62%
	Vacant Land	310,000	475,000	165,000	53.23%	287,500	485,000	197,500	68.70%
	Commercial/MTF	750,000	1,600,000	850,000	113.33%	1,075,000	935,000	<140,000>	<13.02%>
	Condominium	357,800	404,000	46,200	12.91%	347,450	405,000	57,550	16.56%
	Business	0	0	0		0	0	0	
SOUTH KONA	Residential	450,000	635,000	185,000	41.11%	489,000	662,500	173,500	35.48%
	Vacant Land	79,900	175,000	95,100	119.02%	91,000	166,250	75,250	82.69%
	Commercial/MTF	0	975,945	975,945	N/A	220,000	975,945	755,945	343.61%
	Condominium	0	0	0		371,000	234,000	<137,000>	<36.93%>
	Business	0	0	0		466,000	450,000	<16,000>	<3.43%>
KA'U	Residential	195,000	299,500	104,500	53.59%	247,000	295,000	48,000	19.43%
	Vacant Land	8,900	12,500	3,600	40.45%	11,000	15,000	4,000	36.36%
	Commercial/MTF	0	1,900,000	1,900,000	N/A	0	635,000	635,000	N/A
	Condominium	0	0	0		255,000	171,000	<84,000>	<32.94%>
	Business	0	0	0		0	0	0	

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