

MLS Sales Statistics

Number of Sales

Big Island		1252	1355	103	8.23%	3674	4120	446	12.14%
		Jul-Sep		#	%	YEAR		#	%
		3rd Quarter		Increase /	Increase /	TO DATE		Increase /	Increase /
		2016	2017	<Decrease>	<Decrease>	2016	2017	<Decrease>	<Decrease>
ENTIRE	Residential	591	635	44	7.45%	1750	1867	117	6.69%
	Vacant Land	476	491	15	3.15%	1346	1558	212	15.75%
	Commercial	8	20	12	150.00%	33	45	12	36.36%
	Condominium	177	208	31	17.51%	542	648	106	19.56%
	Business	0	1	1	N/A	3	2	<1>	<33.33%>
PUNA	Residential	239	250	11	4.60%	665	697	32	4.81%
	Vacant Land	275	342	67	24.36%	830	1032	202	24.34%
	Commercial	1	5	4	400.00%	6	9	3	50.00%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH HILO	Residential	94	101	7	7.45%	266	270	4	1.50%
	Vacant Land	59	23	<36>	<61.02%>	106	85	<21>	<19.81%>
	Commercial	1	12	11	1100.00%	11	22	11	100.00%
	Condominium	16	18	2	12.50%	52	65	13	25.00%
	Business	0	1	1	N/A	0	1	1	N/A
NORTH HILO	Residential	3	5	2	66.67%	18	17	<1>	<5.56%>
	Vacant Land	2	4	2	100.00%	12	12	0	0.00%
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	14	17	3	21.43%	41	44	3	7.32%
	Vacant Land	16	5	<11>	<68.75%>	20	15	<5>	<25.00%>
	Commercial	0	0	0		1	0	<1>	<100%>
	Condominium	0	0	0		1	0	<1>	<100%>
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	12	10	<2>	<16.67%>	44	46	2	4.55%
	Vacant Land	14	6	<8>	<57.14%>	32	36	4	12.50%
	Commercial	0	0	0		0	1	1	N/A
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	68	57	<11>	<16.18%>	201	188	<13>	<6.47%>
	Vacant Land	17	8	<9>	<52.94%>	47	40	<7>	<14.89%>
	Commercial	1	0	<1>	<100%>	2	1	<1>	<50.00%>
	Condominium	63	67	4	6.35%	185	212	27	14.59%
	Business	0	0	0		1	1	0	0.00%
NORTH KONA	Residential	122	135	13	10.66%	357	407	50	14.01%
	Vacant Land	23	32	9	39.13%	85	99	14	16.47%
	Commercial	4	3	<1>	<25.00%>	8	9	1	12.50%
	Condominium	96	122	26	27.08%	298	368	70	23.49%
	Business	0	0	0		1	0	<1>	<100%>
SOUTH KONA	Residential	14	20	6	42.86%	49	70	21	42.86%
	Vacant Land	10	15	5	50.00%	48	49	1	2.08%
	Commercial	0	0	0		1	3	2	200.00%
	Condominium	1	0	<1>	<100%>	2	0	<2>	<100%>
	Business	0	0	0		1	0	<1>	<100%>
KA'U	Residential	25	40	15	60.00%	109	128	19	17.43%
	Vacant Land	60	56	<4>	<6.67%>	166	190	24	14.46%
	Commercial	1	0	<1>	<100%>	4	0	<4>	<100%>
	Condominium	1	1	0	0.00%	4	3	<1>	<25.00%>
	Business	0	0	0		0	0	0	

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Sales Volume

	484,186,031	575,543,593	91,357,562	18.87%	1,419,514,128	1,617,669,622	198,155,494	13.96%
	Jul-Sep		#	%	YEAR		#	%
Big Island	3rd Quarter		Increase /	Increase /	TO DATE		Increase /	Increase /
	2016	2017	<Decrease>	<Decrease>	2016	2017	<Decrease>	<Decrease>

		3rd Quarter		YEAR		TO DATE		YEAR	
		2016	2017	Increase / <Decrease>	% <Decrease>	2016	2017	Increase / <Decrease>	% <Decrease>
ENTIRE	Residential	320,198,756	367,339,969	47,141,213	14.72%	943,004,440	1,027,765,155	84,760,715	8.99%
	Vacant Land	51,684,558	54,619,001	2,934,443	5.68%	170,782,381	178,726,781	7,944,400	4.65%
	Commercial	13,185,233	30,309,000	17,123,767	129.87%	26,949,233	45,098,150	18,148,917	67.34%
	Condominium	99,117,484	121,150,623	22,033,139	22.23%	278,478,074	363,779,536	85,301,462	30.63%
	Business	0	2,125,000	2,125,000	N/A	300,000	2,300,000	2,000,000	666.67%
PUNA	Residential	50,480,013	63,664,223	13,184,210	26.12%	141,465,336	168,725,305	27,259,969	19.27%
	Vacant Land	7,456,630	11,726,781	4,270,151	57.27%	22,132,498	31,617,283	9,484,785	42.85%
	Commercial	185,000	1,650,500	1,465,500	792.16%	2,180,000	3,157,150	977,150	44.82%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH HILO	Residential	33,643,210	41,630,163	7,986,953	23.74%	96,474,946	108,713,863	12,238,917	12.69%
	Vacant Land	6,858,680	4,809,060	<2,049,620>	<29.88%>	16,979,020	17,279,217	300,197	1.77%
	Commercial	695,000	5,864,500	5,169,500	743.81%	6,434,000	10,695,000	4,261,000	66.23%
	Condominium	2,072,300	3,163,000	1,090,700	52.63%	7,215,300	9,002,377	1,787,077	24.77%
	Business	0	2,125,000	2,125,000	N/A	0	2,125,000	2,125,000	N/A
NORTH HILO	Residential	1,430,000	1,761,500	331,500	23.18%	14,880,557	8,611,000	<6,269,557>	<42.13%>
	Vacant Land	508,000	1,395,000	887,000	174.61%	3,360,500	4,527,500	1,167,000	34.73%
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	10,748,102	10,398,754	<349,348>	<3.25%>	21,035,252	22,392,754	1,357,502	6.45%
	Vacant Land	12,593,898	1,844,000	<10,749,898>	<85.36%>	13,448,898	6,699,000	<6,749,898>	<50.19%>
	Commercial	0	0	0		690,000	0	<690,000>	<100%>
	Condominium	0	0	0		175,000	0	<175,000>	<100%>
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	11,624,000	7,924,200	<3,699,800>	<31.83%>	40,756,400	34,664,459	<6,091,941>	<14.95%>
	Vacant Land	5,797,000	2,545,000	<3,252,000>	<56.10%>	12,010,000	19,175,125	7,165,125	59.66%
	Commercial	0	0	0		0	585,000	585,000	N/A
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	64,348,625	37,286,252	<27,062,373>	<42.06%>	164,356,005	199,513,167	35,157,162	21.39%
	Vacant Land	6,252,700	5,428,800	<823,900>	<13.18%>	15,674,798	22,704,600	7,029,802	44.85%
	Commercial	650,000	0	<650,000>	<100%>	1,000,000	95,000	<905,000>	<90.50%>
	Condominium	39,255,278	49,847,188	10,591,910	26.98%	117,552,836	153,026,188	35,473,352	30.18%
	Business	0	0	0		40,000	175,000	135,000	337.50%
NORTH KONA	Residential	134,543,296	184,092,307	49,549,011	36.83%	413,989,082	426,499,235	12,510,153	3.02%
	Vacant Land	9,481,500	19,452,500	9,971,000	105.16%	73,454,024	61,764,731	<11,689,293>	<15.91%>
	Commercial	11,495,233	22,794,000	11,298,767	98.29%	15,980,233	29,377,000	13,396,767	83.83%
	Condominium	57,526,906	67,955,435	10,428,529	18.13%	152,613,038	201,441,971	48,828,933	32.00%
	Business	0	0	0		160,000	0	<160,000>	<100%>
SOUTH KONA	Residential	7,505,500	11,913,896	4,408,396	58.74%	28,113,500	33,983,097	5,869,597	20.88%
	Vacant Land	673,000	5,353,625	4,680,625	695.49%	6,996,080	10,050,139	3,054,059	43.65%
	Commercial	0	0	0		325,000	1,189,000	864,000	265.85%
	Condominium	152,500	0	<152,500>	<100%>	339,500	0	<339,500>	<100%>
	Business	0	0	0		100,000	0	<100,000>	<100%>
KA'U	Residential	5,876,010	8,668,674	2,792,664	47.53%	21,933,362	24,662,275	2,728,913	12.44%
	Vacant Land	2,063,150	2,064,235	1,085	0.05%	6,726,563	4,909,186	<1,817,377>	<27.02%>
	Commercial	160,000	0	<160,000>	<100%>	340,000	0	<340,000>	<100%>
	Condominium	110,500	185,000	74,500	67.42%	582,400	309,000	<273,400>	<46.94%>
	Business	0	0	0		0	0	0	

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Big Island		MLS Sales Statistics															
		Median Sales Price				YEAR											
		1,840,500		3,094,500		1,254,000		68.13%		1,184,294		2,256,750		1,072,456		90.56%	
		Jul-Sep		#		% Increase /		% Increase /		TO DATE		#		% Increase /		% Increase /	
3rd Quarter		2016		2017		<Decrease>		<Decrease>		2016		2017		<Decrease>		<Decrease>	
ENTIRE	Residential	325,000	330,000	5,000	1.54%	325,294	342,000	16,706	5.14%								
	Vacant Land	28,000	25,000	<3,000>	<10.71%>	25,000	25,000	0	0.00%								
	Commercial	1,197,500	315,000	<882,500>	<73.70%>	435,000	421,500	<13,500>	<3.10%>								
	Condominium	290,000	299,500	9,500	3.28%	299,000	318,250	19,250	6.44%								
	Business	0	2,125,000	2,125,000	N/A	100,000	1,150,000	1,050,000	1050.00%								
PUNA	Residential	200,000	233,000	33,000	16.50%	195,000	225,000	30,000	15.38%								
	Vacant Land	18,000	19,000	1,000	5.56%	18,500	19,500	1,000	5.41%								
	Commercial	185,000	275,000	90,000	48.65%	310,000	275,000	<35,000>	<11.29%>								
	Condominium	0	0	0		0	0	0									
	Business	0	0	0		0	0	0									
SOUTH HILO	Residential	325,000	320,000	<5,000>	<1.54%>	330,000	325,000	<5,000>	<1.52%>								
	Vacant Land	45,000	170,000	125,000	277.78%	97,500	180,000	82,500	84.62%								
	Commercial	695,000	262,500	<432,500>	<62.23%>	515,000	310,000	<205,000>	<39.81%>								
	Condominium	100,000	162,250	62,250	62.25%	129,500	109,607	<19,893>	<15.36%>								
	Business	0	2,125,000	2,125,000	N/A	0	2,125,000	2,125,000	N/A								
NORTH HILO	Residential	375,000	315,000	<60,000>	<16.00%>	395,000	325,000	<70,000>	<17.72%>								
	Vacant Land	254,000	350,000	96,000	37.80%	278,000	335,000	57,000	20.50%								
	Commercial	0	0	0		0	0	0									
	Condominium	0	0	0		0	0	0									
	Business	0	0	0		0	0	0									
HAMAKUA	Residential	605,000	500,000	<105,000>	<17.36%>	350,000	417,450	67,450	19.27%								
	Vacant Land	500,000	313,000	<187,000>	<37.40%>	500,000	375,000	<125,000>	<25.00%>								
	Commercial	0	0	0		690,000	0	<690,000>	<100%>								
	Condominium	0	0	0		175,000	0	<175,000>	<100%>								
	Business	0	0	0		0	0	0									
NORTH KOHALA	Residential	785,000	700,000	<85,000>	<10.83%>	775,000	645,000	<130,000>	<16.77%>								
	Vacant Land	359,500	400,000	40,500	11.27%	337,500	307,500	<30,000>	<8.89%>								
	Commercial	0	0	0		0	585,000	585,000	N/A								
	Condominium	0	0	0		0	0	0									
	Business	0	0	0		0	0	0									
SOUTH KOHALA	Residential	527,500	540,000	12,500	2.37%	499,000	560,700	61,700	12.36%								
	Vacant Land	240,000	214,500	<25,500>	<10.63%>	225,000	200,000	<25,000>	<11.11%>								
	Commercial	650,000	0	<650,000>	<100%>	500,000	95,000	<405,000>	<81.00%>								
	Condominium	529,000	475,000	<54,000>	<10.21%>	465,000	489,000	24,000	5.16%								
	Business	0	0	0		40,000	175,000	135,000	337.50%								
NORTH KONA	Residential	634,750	660,000	25,250	3.98%	600,000	635,000	35,000	5.83%								
	Vacant Land	330,000	302,500	<27,500>	<8.33%>	315,000	325,000	10,000	3.17%								
	Commercial	2,625,000	560,000	<2,065,000>	<78.67%>	1,975,000	900,000	<1,075,000>	<54.43%>								
	Condominium	278,500	290,000	11,500	4.13%	280,000	300,000	20,000	7.14%								
	Business	0	0	0		160,000	0	<160,000>	<100%>								
SOUTH KONA	Residential	455,000	500,000	45,000	9.89%	490,000	445,000	<45,000>	<9.18%>								
	Vacant Land	49,000	72,500	23,500	47.96%	115,000	67,000	<48,000>	<41.74%>								
	Commercial	0	0	0		325,000	479,000	154,000	47.38%								
	Condominium	152,500	0	<152,500>	<100%>	169,750	0	<169,750>	<100%>								
	Business	0	0	0		100,000	0	<100,000>	<100%>								
KA'U	Residential	225,000	209,500	<15,500>	<6.89%>	175,000	182,000	7,000	4.00%								
	Vacant Land	11,250	12,250	1,000	8.89%	11,500	11,250	<250>	<2.17%>								
	Commercial	160,000	0	<160,000>	<100%>	72,500	0	<72,500>	<100%>								
	Condominium	110,500	185,000	74,500	67.42%	123,450	112,000	<11,450>	<9.28%>								
	Business	0	0	0		0	0	0									

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