

MLS Sales Statistics

Number of Sales

Big Island		MONTH OF August				YEAR TO DATE			
		8/1/19 to 8/31/19		8/1/20 to 8/31/20		1/1/19 to 8/31/19		1/1/20 to 8/31/20	
		489	487	<2> #	<0.41%> %	3414	3193	<221> #	<6.47%> %
		Increase / <Decrease>	Increase / <Decrease>			Increase / <Decrease>	Increase / <Decrease>		
ENTIRE	Residential	242	239	<3>	<1.24%>	1633	1572	<61>	<3.74%>
	Vacant Land	161	178	17	10.56%	1127	1165	38	3.37%
	Commercial/MTF	8	5	<3>	<37.50%>	55	29	<26>	<47.27%>
	Condominium	77	65	<12>	<15.58%>	598	426	<172>	<28.76%>
	Business	1	0	<1>	<100%>	1	1	0	0.00%
PUNA	Residential	90	82	<8>	<8.89%>	568	581	13	2.29%
	Vacant Land	84	106	22	26.19%	640	667	27	4.22%
	Commercial/MTF	3	1	<2>	<66.67%>	8	6	<2>	<25.00%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH HILO	Residential	35	24	<11>	<31.43%>	213	185	<28>	<13.15%>
	Vacant Land	11	10	<1>	<9.09%>	70	63	<7>	<10.00%>
	Commercial/MTF	2	1	<1>	<50.00%>	23	9	<14>	<60.87%>
	Condominium	11	6	<5>	<45.45%>	47	45	<2>	<4.26%>
	Business	0	0	0		0	0	0	
NORTH HILO	Residential	3	3	0	0.00%	14	18	4	28.57%
	Vacant Land	1	0	<1>	<100%>	8	6	<2>	<25.00%>
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	7	3	<4>	<57.14%>	36	46	10	27.78%
	Vacant Land	0	0	0		14	12	<2>	<14.29%>
	Commercial/MTF	1	0	<1>	<100%>	2	2	0	0.00%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	7	14	7	100.00%	45	46	1	2.22%
	Vacant Land	5	5	0	0.00%	30	29	<1>	<3.33%>
	Commercial/MTF	0	0	0		2	1	<1>	<50.00%>
	Condominium	1	0	<1>	<100%>	1	0	<1>	<100%>
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	30	20	<10>	<33.33%>	189	158	<31>	<16.40%>
	Vacant Land	7	8	1	14.29%	45	58	13	28.89%
	Commercial/MTF	0	0	0		7	2	<5>	<71.43%>
	Condominium	24	24	0	0.00%	218	154	<64>	<29.36%>
	Business	0	0	0		0	0	0	
NORTH KONA	Residential	49	64	15	30.61%	386	346	<40>	<10.36%>
	Vacant Land	11	14	3	27.27%	83	67	<16>	<19.28%>
	Commercial/MTF	1	2	1	100.00%	11	6	<5>	<45.45%>
	Condominium	40	35	<5>	<12.50%>	326	224	<102>	<31.29%>
	Business	0	0	0		0	0	0	
SOUTH KONA	Residential	9	12	3	33.33%	66	66	0	0.00%
	Vacant Land	4	10	6	150.00%	50	43	<7>	<14.00%>
	Commercial/MTF	1	0	<1>	<100%>	2	2	0	0.00%
	Condominium	0	0	0		3	2	<1>	<33.33%>
	Business	1	0	<1>	<100%>	1	1	0	0.00%
KA'U	Residential	12	17	5	41.67%	116	126	10	8.62%
	Vacant Land	38	25	<13>	<34.21%>	187	220	33	17.65%
	Commercial/MTF	0	1	1	N/A	0	1	1	N/A
	Condominium	1	0	<1>	<100%>	3	1	<2>	<66.67%>
	Business	0	0	0		0	0	0	

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Sales Volume

	204,745,728	212,851,767	8,106,039	3.96%	1,416,502,259	1,367,096,001	<49,406,258>	<3.49%>
	MONTH OF		#	%	YEAR		#	%
Big Island	August		Increase /	Increase /	TO DATE		Increase /	Increase /
	8/1/19 to	8/1/20 to	<Decrease>	<Decrease>	1/1/19 to	1/1/20 to	<Decrease>	<Decrease>
	8/31/19	8/31/20			8/31/19	8/31/20		

Island	Property Type	August		Increase / Decrease		Year to Date		Increase / Decrease	
		8/1/19 to 8/31/19	8/1/20 to 8/31/20	<Decrease>	<Decrease>	1/1/19 to 8/31/19	1/1/20 to 8/31/20	<Decrease>	<Decrease>
ENTIRE	Residential	144,697,688	140,892,684	<3,805,004>	<2.63%>	870,098,405	942,450,504	72,352,099	8.32%
	Vacant Land	18,613,524	26,049,533	7,436,009	39.95%	178,195,120	134,438,018	<43,757,102>	<24.56%>
	Commercial/MTF	5,195,000	3,286,000	<1,909,000>	<36.75%>	39,589,940	29,755,000	<9,834,940>	<24.84%>
	Condominium	35,864,516	42,623,550	6,759,034	18.85%	328,243,794	259,986,479	<68,257,315>	<20.79%>
	Business	375,000	0	<375,000>	<100%>	375,000	466,000	91,000	24.27%
PUNA	Residential	22,916,149	23,268,583	352,434	1.54%	135,518,234	143,888,437	8,370,203	6.18%
	Vacant Land	3,232,854	3,009,483	<223,371>	<6.91%>	24,473,427	21,179,017	<3,294,410>	<13.46%>
	Commercial/MTF	555,000	320,000	<235,000>	<42.34%>	2,038,000	4,218,000	2,180,000	106.97%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH HILO	Residential	14,733,775	9,947,300	<4,786,475>	<32.49%>	86,482,631	90,577,730	4,095,099	4.74%
	Vacant Land	3,315,000	2,051,100	<1,263,900>	<38.13%>	23,744,123	13,678,930	<10,065,193>	<42.39%>
	Commercial/MTF	2,275,000	396,000	<1,879,000>	<82.59%>	12,715,400	12,836,000	120,600	0.95%
	Condominium	2,028,638	1,074,250	<954,388>	<47.05%>	7,854,713	8,106,800	252,087	3.21%
	Business	0	0	0		0	0	0	
NORTH HILO	Residential	1,377,500	1,305,940	<71,560>	<5.19%>	6,697,500	7,655,280	957,780	14.30%
	Vacant Land	335,000	0	<335,000>	<100%>	3,222,150	1,209,000	<2,013,150>	<62.48%>
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	2,579,900	1,573,000	<1,006,900>	<39.03%>	15,403,700	24,837,300	9,433,600	61.24%
	Vacant Land	0	0	0		5,228,400	4,407,000	<821,400>	<15.71%>
	Commercial/MTF	340,000	0	<340,000>	<100%>	1,340,000	2,750,000	1,410,000	105.22%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	8,802,500	14,668,600	5,866,100	66.64%	46,684,849	48,276,967	1,592,118	3.41%
	Vacant Land	1,712,500	3,540,000	1,827,500	106.72%	8,620,000	10,510,550	1,890,550	21.93%
	Commercial/MTF	0	0	0		2,095,000	555,000	<1,540,000>	<73.51%>
	Condominium	398,868	0	<398,868>	<100%>	398,868	0	<398,868>	<100%>
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	21,213,200	15,912,388	<5,300,812>	<24.99%>	143,435,080	168,621,550	25,186,470	17.56%
	Vacant Land	2,968,760	4,385,000	1,416,240	47.70%	25,993,259	32,452,380	6,459,121	24.85%
	Commercial/MTF	0	0	0		4,749,040	1,741,000	<3,008,040>	<63.34%>
	Condominium	14,728,860	24,289,500	9,560,640	64.91%	143,939,029	129,684,550	<14,254,479>	<9.90%>
	Business	0	0	0		0	0	0	
NORTH KONA	Residential	62,729,164	62,663,973	<65,191>	<0.10%>	373,741,012	380,802,572	7,061,560	1.89%
	Vacant Land	5,638,000	11,390,500	5,752,500	102.03%	74,276,150	40,260,500	<34,015,650>	<45.80%>
	Commercial/MTF	575,000	2,525,000	1,950,000	339.13%	14,197,500	7,225,000	<6,972,500>	<49.11%>
	Condominium	18,538,150	17,259,800	<1,278,350>	<6.90%>	174,875,184	121,198,129	<53,677,055>	<30.69%>
	Business	0	0	0		0	0	0	
SOUTH KONA	Residential	7,440,500	8,164,500	724,000	9.73%	36,500,569	46,510,868	10,010,299	27.43%
	Vacant Land	328,114	1,122,000	793,886	241.95%	7,564,214	5,857,557	<1,706,657>	<22.56%>
	Commercial/MTF	1,450,000	0	<1,450,000>	<100%>	2,455,000	385,000	<2,070,000>	<84.32%>
	Condominium	0	0	0		682,000	742,000	60,000	8.80%
	Business	375,000	0	<375,000>	<100%>	375,000	466,000	91,000	24.27%
KA'U	Residential	2,905,000	3,388,400	483,400	16.64%	25,634,830	31,279,800	5,644,970	22.02%
	Vacant Land	1,083,296	551,450	<531,846>	<49.10%>	5,073,397	4,883,084	<190,313>	<3.75%>
	Commercial/MTF	0	45,000	45,000	N/A	0	45,000	45,000	N/A
	Condominium	170,000	0	<170,000>	<100%>	494,000	255,000	<239,000>	<48.38%>
	Business	0	0	0		0	0	0	

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Median Sales Price

Big Island		1,583,553	1,338,750	<244,803>	<15.46%>	1,622,000	1,957,500	335,500	20.68%
		MONTH OF		#	%	YEAR		#	%
		August	8/1/19 to 8/31/19	8/1/20 to 8/31/20	Increase / <Decrease>	Increase / <Decrease>	TO DATE	1/1/19 to 8/31/19	1/1/20 to 8/31/20
ENTIRE	Residential	396,053	441,000	44,947	11.35%	380,000	390,000	10,000	2.63%
	Vacant Land	30,000	26,750	<3,250>	<10.83%>	32,000	25,000	<7,000>	<21.88%>
	Commercial/MTF	457,500	396,000	<61,500>	<13.44%>	470,000	700,000	230,000	48.94%
	Condominium	325,000	475,000	150,000	46.15%	365,000	376,500	11,500	3.15%
	Business	375,000	0	<375,000>	<100%>	375,000	466,000	91,000	24.27%
PUNA	Residential	230,000	271,000	41,000	17.83%	220,000	235,000	15,000	6.82%
	Vacant Land	24,750	16,000	<8,750>	<35.35%>	24,000	18,000	<6,000>	<25.00%>
	Commercial/MTF	200,000	320,000	120,000	60.00%	275,000	420,000	145,000	52.73%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH HILO	Residential	375,000	395,500	20,500	5.47%	370,000	395,000	25,000	6.76%
	Vacant Land	270,000	222,500	<47,500>	<17.59%>	245,000	215,000	<30,000>	<12.24%>
	Commercial/MTF	1,137,500	396,000	<741,500>	<65.19%>	350,000	585,000	235,000	67.14%
	Condominium	180,888	165,000	<15,888>	<8.78%>	158,000	169,000	11,000	6.96%
	Business	0	0	0		0	0	0	
NORTH HILO	Residential	485,000	290,940	<194,060>	<40.01%>	435,000	300,970	<134,030>	<30.81%>
	Vacant Land	335,000	0	<335,000>	<100%>	376,000	112,000	<264,000>	<70.21%>
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	415,000	429,000	14,000	3.37%	406,500	472,500	66,000	16.24%
	Vacant Land	0	0	0		230,000	315,000	85,000	36.96%
	Commercial/MTF	340,000	0	<340,000>	<100%>	670,000	1,375,000	705,000	105.22%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	1,300,000	980,000	<320,000>	<24.62%>	870,000	822,500	<47,500>	<5.46%>
	Vacant Land	262,500	270,000	7,500	2.86%	235,000	250,000	15,000	6.38%
	Commercial/MTF	0	0	0		1,047,500	555,000	<492,500>	<47.02%>
	Condominium	398,868	0	<398,868>	<100%>	398,868	0	<398,868>	<100%>
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	582,000	570,000	<12,000>	<2.06%>	593,000	613,500	20,500	3.46%
	Vacant Land	197,880	272,500	74,620	37.71%	289,000	305,000	16,000	5.54%
	Commercial/MTF	0	0	0		225,000	870,500	645,500	286.89%
	Condominium	525,000	680,000	155,000	29.52%	520,000	598,500	78,500	15.10%
	Business	0	0	0		0	0	0	
NORTH KONA	Residential	710,000	668,887	<41,113>	<5.79%>	645,193	732,500	87,307	13.53%
	Vacant Land	383,000	382,500	<500>	<0.13%>	325,900	320,000	<5,900>	<1.81%>
	Commercial/MTF	575,000	1,262,500	687,500	119.57%	900,000	1,225,000	325,000	36.11%
	Condominium	325,000	400,000	75,000	23.08%	347,000	355,300	8,300	2.39%
	Business	0	0	0		0	0	0	
SOUTH KONA	Residential	603,500	755,000	151,500	25.10%	470,000	507,000	37,000	7.87%
	Vacant Land	50,000	99,000	49,000	98.00%	78,750	83,000	4,250	5.40%
	Commercial/MTF	1,450,000	0	<1,450,000>	<100%>	1,227,500	192,500	<1,035,000>	<84.32%>
	Condominium	0	0	0		231,000	371,000	140,000	60.61%
	Business	375,000	0	<375,000>	<100%>	375,000	466,000	91,000	24.27%
KA'U	Residential	225,000	155,000	<70,000>	<31.11%>	210,000	248,500	38,500	18.33%
	Vacant Land	8,500	13,000	4,500	52.94%	12,500	11,200	<1,300>	<10.40%>
	Commercial/MTF	0	45,000	45,000	N/A	0	45,000	45,000	N/A
	Condominium	170,000	0	<170,000>	<100%>	170,000	255,000	85,000	50.00%
	Business	0	0	0		0	0	0	

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