

# BUYER STATISTICS

## JAN-DEC 2016

### HAWAII ISLAND

Top Foreign and U.S. Buyers of Hawaii Island Property

#### FOREIGN



1. Canada  
17 | \$12.0M



2. Japan  
14 | \$20.3M



3. Germany  
2 | \$2.2M



4. Saipan  
2 | \$0.8M



5. Korea  
1 | \$5.0M



6. Italy  
1 | \$0.6M

#### U.S.

##### Kohala Coast

776  
\$846.0M

- Hawaii (1,812 | \$661.6M)
- California (393 | \$361.5M)
- Washington (127 | \$106.9M)
- Texas (71 | \$29.4M)

##### Kona

743  
\$340.8M

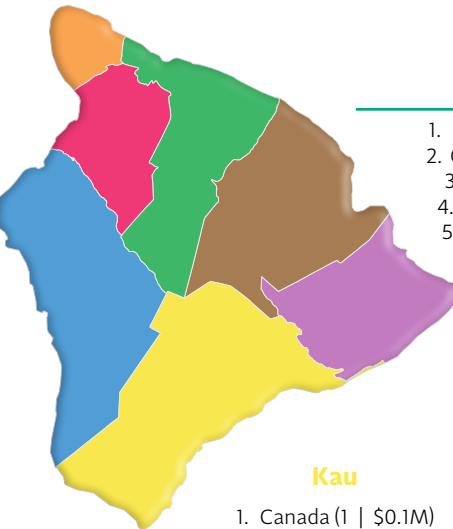
- #### North Kohala
- Hawaii (31 | \$13.3M)
  - California (6 | \$5.1M)
  - Washington (2 | \$1.0M)
  - Florida (2 | \$0.6M)
  - Indiana (1 | \$1.5M)

#### South Kohala

- Canada (10 | \$7.7M)
- Japan (7 | \$18.0M)
- Korea (1 | \$5.0M)
- Saipan (1 | \$0.6M)
- Italy (1 | \$0.6M)
- Hawaii (401 | \$258.7M)
- California (153 | \$259.3M)
- Washington (51 | \$78.7M)
- Oregon (26 | \$21.9M)
- Nevada (16 | \$20.7M)

##### Kona

- Japan (5 | \$2.1M)
- Canada (4 | \$2.8M)
- Germany (1 | \$1.7M)
- Hawaii (403 | \$166.8M)
- California (129 | \$66.2M)
- Washington (40 | \$19.9M)
- Oregon (22 | \$11.6M)
- Colorado (18 | \$13.2M)



##### Kau

- Canada (1 | \$0.1M)
- Hawaii (64 | \$12.1M)
- California (8 | \$1.0M)
- Texas (3 | \$0.4M)
- Washington (3 | \$0.2M)
- Arizona (2 | \$0.3M)

##### Kau

92  
\$16.1M

- Oregon (63 | \$36.5M)
- Florida (52 | \$36.0M)
- Colorado (48 | \$35.4M)
- Alaska (41 | \$24.5M)

##### Hamakua

62  
\$21.1M

- Nevada (32 | \$24.6M)
- Utah (31 | \$10.8M)
- Arizona (29 | \$34.8M)
- New York (21 | \$46.4M)

##### North Kohala

47  
\$24.6M

### Top Buyers by Region

No. Purchases | \$ Amount

#### Hamakua

- Hawaii (50 | \$17.4M)
- California (2 | \$1.0M)
- Texas (2 | \$0.5M)
- Oregon (1 | \$0.7M)
- Alaska (1 | \$0.4M)

#### Hilo

- Canada (1 | \$1.4M)
- Japan (1 | \$0.2M)
- Hawaii (459 | \$120.9M)
- California (27 | \$14.1M)
- Texas (16 | \$4.7M)
- Washington (10 | \$2.7M)
- Florida (9 | \$2.7M)

#### Puna

- Saipan (1 | \$0.2M)
- Canada (1 | \$32K)
- Japan (1 | \$8.3K)
- Hawaii (404 | \$72.5M)
- California (68 | \$14.8M)
- Texas (21 | \$3.5M)
- Washington (20 | \$4.2M)
- Florida (16 | \$2.6M)

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