

MLS Sales Statistics

Number of Sales

Big Island		MONTH OF				YEAR			
		September		Increase /		TO DATE		Increase /	
		9/1/19 to 9/30/19	9/1/20 to 9/30/20	#	%	1/1/19 to 9/30/19	1/1/20 to 9/30/20	#	%
		365	479	114	31.23%	3779	3679	<100>	<2.65%>
				<Decrease>	<Decrease>			<Decrease>	<Decrease>
ENTIRE	Residential	169	244	75	44.38%	1802	1818	16	0.89%
	Vacant Land	128	168	40	31.25%	1255	1337	82	6.53%
	Commercial/MTF	6	4	<2>	<33.33%>	61	34	<27>	<44.26%>
	Condominium	61	63	2	3.28%	659	489	<170>	<25.80%>
	Business	1	0	<1>	<100%>	2	1	<1>	<50.00%>
PUNA	Residential	62	85	23	37.10%	630	667	37	5.87%
	Vacant Land	74	90	16	21.62%	714	760	46	6.44%
	Commercial/MTF	0	0	0		8	6	<2>	<25.00%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH HILO	Residential	22	31	9	40.91%	235	216	<19>	<8.09%>
	Vacant Land	5	9	4	80.00%	75	72	<3>	<4.00%>
	Commercial/MTF	3	1	<2>	<66.67%>	26	11	<15>	<57.69%>
	Condominium	6	4	<2>	<33.33%>	53	49	<4>	<7.55%>
	Business	1	0	<1>	<100%>	1	0	<1>	<100%>
NORTH HILO	Residential	2	2	0	0.00%	16	21	5	31.25%
	Vacant Land	0	1	1	N/A	8	7	<1>	<12.50%>
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	4	6	2	50.00%	40	52	12	30.00%
	Vacant Land	2	0	<2>	<100%>	16	12	<4>	<25.00%>
	Commercial/MTF	0	0	0		2	2	0	0.00%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	6	9	3	50.00%	51	55	4	7.84%
	Vacant Land	4	7	3	75.00%	34	36	2	5.88%
	Commercial/MTF	0	1	1	N/A	2	2	0	0.00%
	Condominium	0	0	0		1	0	<1>	<100%>
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	15	31	16	106.67%	204	189	<15>	<7.35%>
	Vacant Land	4	1	<3>	<75.00%>	49	59	10	20.41%
	Commercial/MTF	1	0	<1>	<100%>	8	2	<6>	<75.00%>
	Condominium	19	17	<2>	<10.53%>	237	171	<66>	<27.85%>
	Business	0	0	0		0	0	0	
NORTH KONA	Residential	45	51	6	13.33%	431	397	<34>	<7.89%>
	Vacant Land	13	10	<3>	<23.08%>	96	78	<18>	<18.75%>
	Commercial/MTF	1	1	0	0.00%	12	7	<5>	<41.67%>
	Condominium	35	42	7	20.00%	361	266	<95>	<26.32%>
	Business	0	0	0		0	0	0	
SOUTH KONA	Residential	3	12	9	300.00%	69	78	9	13.04%
	Vacant Land	3	3	0	0.00%	53	46	<7>	<13.21%>
	Commercial/MTF	0	0	0		2	2	0	0.00%
	Condominium	1	0	<1>	<100%>	4	2	<2>	<50.00%>
	Business	0	0	0		1	1	0	0.00%
KA'U	Residential	10	17	7	70.00%	126	143	17	13.49%
	Vacant Land	23	47	24	104.35%	210	267	57	27.14%
	Commercial/MTF	1	1	0	0.00%	1	2	1	100.00%
	Condominium	0	0	0		3	1	<2>	<66.67%>
	Business	0	0	0		0	0	0	

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MLS Sales Statistics

Sales Volume

177,503,278 235,153,343

57,650,065 32.48%

1,594,005,537 1,603,439,594

9,434,057

0.59%

Big Island		MONTH OF				YEAR			
		September		#	%	TO DATE		#	%
		9/1/19 to 9/30/19	9/1/20 to 9/30/20	Increase / <Decrease>	Increase / <Decrease>	1/1/19 to 9/30/19	1/1/20 to 9/30/20	Increase / <Decrease>	Increase / <Decrease>
ENTIRE	Residential	124,983,648	160,822,342	35,838,694	28.67%	995,082,053	1,103,816,846	108,734,793	10.93%
	Vacant Land	17,563,230	23,487,601	5,924,371	33.73%	195,758,350	158,181,869	<37,576,481>	<19.20%>
	Commercial/MTF	4,215,000	1,790,000	<2,425,000>	<57.53%>	43,804,940	31,935,000	<11,869,940>	<27.10%>
	Condominium	30,716,400	49,053,400	18,337,000	59.70%	358,960,194	309,039,879	<49,920,315>	<13.91%>
	Business	25,000	0	<25,000>	<100%>	400,000	466,000	66,000	16.50%
PUNA	Residential	14,124,275	22,027,574	7,903,299	55.96%	149,642,509	166,061,011	16,418,502	10.97%
	Vacant Land	2,770,250	3,082,763	312,513	11.28%	27,243,677	24,292,280	<2,951,397>	<10.83%>
	Commercial/MTF	0	0	0		2,038,000	4,218,000	2,180,000	106.97%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH HILO	Residential	9,402,700	12,728,000	3,325,300	35.37%	95,885,331	103,305,730	7,420,399	7.74%
	Vacant Land	1,314,000	2,590,000	1,276,000	97.11%	25,058,123	16,268,930	<8,789,193>	<35.08%>
	Commercial/MTF	2,615,000	300,000	<2,315,000>	<88.53%>	15,330,400	13,526,000	<1,804,400>	<11.77%>
	Condominium	821,500	835,000	13,500	1.64%	8,676,213	8,941,800	265,587	3.06%
	Business	25,000	0	<25,000>	<100%>	25,000	0	<25,000>	<100%>
NORTH HILO	Residential	797,900	1,636,500	838,600	105.10%	7,495,400	9,690,780	2,195,380	29.29%
	Vacant Land	0	165,788	165,788	N/A	3,222,150	1,374,788	<1,847,362>	<57.33%>
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	1,362,000	4,356,000	2,994,000	219.82%	16,765,700	29,193,300	12,427,600	74.13%
	Vacant Land	247,000	0	<247,000>	<100%>	5,475,400	4,407,000	<1,068,400>	<19.51%>
	Commercial/MTF	0	0	0		1,340,000	2,750,000	1,410,000	105.22%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	5,338,000	9,950,900	4,612,900	86.42%	52,022,849	58,227,867	6,205,018	11.93%
	Vacant Land	1,565,000	2,501,500	936,500	59.84%	10,185,000	13,012,050	2,827,050	27.76%
	Commercial/MTF	0	850,000	850,000	N/A	2,095,000	1,405,000	<690,000>	<32.94%>
	Condominium	0	0	0		398,868	0	<398,868>	<100%>
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	11,508,125	43,220,685	31,712,560	275.57%	154,943,205	211,842,235	56,899,030	36.72%
	Vacant Land	652,880	840,000	187,120	28.66%	26,646,139	33,292,380	6,646,241	24.94%
	Commercial/MTF	55,000	0	<55,000>	<100%>	4,804,040	1,741,000	<3,063,040>	<63.76%>
	Condominium	12,068,500	12,287,000	218,500	1.81%	156,007,529	141,971,550	<14,035,979>	<9.00%>
	Business	0	0	0		0	0	0	
NORTH KONA	Residential	79,127,398	47,389,633	<31,737,765>	<40.11%>	452,868,410	428,192,205	<24,676,205>	<5.45%>
	Vacant Land	10,221,000	12,709,001	2,488,001	24.34%	84,497,150	53,195,251	<31,301,899>	<37.04%>
	Commercial/MTF	745,000	505,000	<240,000>	<32.21%>	14,942,500	7,730,000	<7,212,500>	<48.27%>
	Condominium	17,523,900	35,931,400	18,407,500	105.04%	192,399,084	157,129,529	<35,269,555>	<18.33%>
	Business	0	0	0		0	0	0	
SOUTH KONA	Residential	1,285,650	13,818,300	12,532,650	974.81%	37,786,219	60,329,168	22,542,949	59.66%
	Vacant Land	145,000	569,500	424,500	292.76%	7,709,214	6,427,057	<1,282,157>	<16.63%>
	Commercial/MTF	0	0	0		2,455,000	385,000	<2,070,000>	<84.32%>
	Condominium	302,500	0	<302,500>	<100%>	984,500	742,000	<242,500>	<24.63%>
	Business	0	0	0		375,000	466,000	91,000	24.27%
KA'U	Residential	2,037,600	5,694,750	3,657,150	179.48%	27,672,430	36,974,550	9,302,120	33.62%
	Vacant Land	648,100	1,029,049	380,949	58.78%	5,721,497	5,912,133	190,636	3.33%
	Commercial/MTF	800,000	135,000	<665,000>	<83.13%>	800,000	180,000	<620,000>	<77.50%>
	Condominium	0	0	0		494,000	255,000	<239,000>	<48.38%>
	Business	0	0	0		0	0	0	

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		MLS Sales Statistics							
		Median Sales Price							
		1,545,250	1,259,000	<286,250>	<18.52%>	1,460,500	1,840,500	380,000	26.02%
Big Island		MONTH OF				YEAR			
		September				TO DATE			
		9/1/19 to 9/30/19	9/1/20 to 9/30/20	Increase / <Decrease>	% Increase / <Decrease>	1/1/19 to 9/30/19	1/1/20 to 9/30/20	Increase / <Decrease>	% Increase / <Decrease>
ENTIRE	Residential	393,750	425,000	31,250	7.94%	380,000	395,000	15,000	3.95%
	Vacant Land	24,500	21,500	<3,000>	<12.24%>	32,000	24,500	<7,500>	<23.44%>
	Commercial/MTF	747,500	402,500	<345,000>	<46.15%>	485,000	570,000	85,000	17.53%
	Condominium	354,500	410,000	55,500	15.66%	363,500	385,000	21,500	5.91%
	Business	25,000	0	<25,000>	<100%>	200,000	466,000	266,000	133.00%
PUNA	Residential	228,000	229,000	1,000	0.44%	220,200	235,000	14,800	6.72%
	Vacant Land	17,500	20,750	3,250	18.57%	23,750	18,550	<5,200>	<21.89%>
	Commercial/MTF	0	0	0		275,000	420,000	145,000	52.73%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH HILO	Residential	410,000	350,000	<60,000>	<14.63%>	375,000	390,000	15,000	4.00%
	Vacant Land	185,000	230,000	45,000	24.32%	240,000	215,000	<25,000>	<10.42%>
	Commercial/MTF	750,000	300,000	<450,000>	<60.00%>	385,000	415,000	30,000	7.79%
	Condominium	111,500	217,500	106,000	95.07%	153,000	171,000	18,000	11.76%
	Business	25,000	0	<25,000>	<100%>	25,000	0	<25,000>	<100%>
NORTH HILO	Residential	398,950	818,250	419,300	105.10%	435,000	325,000	<110,000>	<25.29%>
	Vacant Land	0	165,788	165,788	N/A	376,000	112,000	<264,000>	<70.21%>
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	381,000	574,000	193,000	50.66%	399,000	487,000	88,000	22.06%
	Vacant Land	123,500	0	<123,500>	<100%>	217,500	315,000	97,500	44.83%
	Commercial/MTF	0	0	0		670,000	1,375,000	705,000	105.22%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	940,000	929,900	<10,100>	<1.07%>	900,000	850,000	<50,000>	<5.56%>
	Vacant Land	380,000	250,000	<130,000>	<34.21%>	237,500	250,000	12,500	5.26%
	Commercial/MTF	0	850,000	850,000	N/A	1,047,500	702,500	<345,000>	<32.94%>
	Condominium	0	0	0		398,868	0	<398,868>	<100%>
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	632,500	790,000	157,500	24.90%	594,000	645,000	51,000	8.59%
	Vacant Land	174,940	840,000	665,060	380.16%	235,000	310,000	75,000	31.91%
	Commercial/MTF	55,000	0	<55,000>	<100%>	219,000	870,500	651,500	297.49%
	Condominium	625,000	605,000	<20,000>	<3.20%>	524,500	600,000	75,500	14.39%
	Business	0	0	0		0	0	0	
NORTH KONA	Residential	688,000	766,500	78,500	11.41%	648,675	742,500	93,825	14.46%
	Vacant Land	290,000	771,540	481,540	166.05%	325,000	330,000	5,000	1.54%
	Commercial/MTF	745,000	505,000	<240,000>	<32.21%>	899,500	1,050,000	150,500	16.73%
	Condominium	339,000	394,950	55,950	16.50%	345,000	365,750	20,750	6.01%
	Business	0	0	0		0	0	0	
SOUTH KONA	Residential	440,000	524,200	84,200	19.14%	465,000	507,000	42,000	9.03%
	Vacant Land	30,000	190,000	160,000	533.33%	77,500	91,500	14,000	18.06%
	Commercial/MTF	0	0	0		1,227,500	192,500	<1,035,000>	<84.32%>
	Condominium	302,500	0	<302,500>	<100%>	234,000	371,000	137,000	58.55%
	Business	0	0	0		375,000	466,000	91,000	24.27%
KA'U	Residential	199,750	227,500	27,750	13.89%	206,500	248,000	41,500	20.10%
	Vacant Land	19,300	10,000	<9,300>	<48.19%>	14,000	10,500	<3,500>	<25.00%>
	Commercial/MTF	800,000	135,000	<665,000>	<83.13%>	800,000	90,000	<710,000>	<88.75%>
	Condominium	0	0	0		170,000	255,000	85,000	50.00%
	Business	0	0	0		0	0	0	

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