MLS Sales Statistics Number of Sales

		501	614	113	22.55%	3214	5322	2108	65.59%
		MONTH OF		#	%		AR	#	%
Big		Aug		Increase /	Increase /		DATE	Increase /	Increase /
Island		8/1/20 to 8/31/20	8/1/21 to 8/31/21	<decrease></decrease>	<decrease></decrease>	1/1/20 to 8/31/20	1/1/21 to 8/31/21	<decrease></decrease>	<decrease></decrease>
ENTIRE	Residential	241	263	22	9.13%	1575	2155	580	36.83%
	Vacant Land	189	253	64	33.86%	1182	2244	1062	89.85%
	Commercial/MTF	6	8	2	33.33%	30	62	32	106.67%
	Condominium	65	90	25	38.46%	426	859	433	101.64%
	Business	0	0	0		1	2	1	100.00%
PUNA	Residential	83	103	20	24.10%	583	800	217	37.22%
	Vacant Land	113	140	27	23.89%	677	1211	534	78.88%
	Commercial/MTF	1	2	1	100.00%	6	11	5	83.33%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
	Residential	24	34	10	41.67%	185	262	77	41.62%
	Vacant Land	10	16	6	60.00%	63	86	23	36.51%
SOUTH HILO	Commercial/MTF	2	3	1	50.00%	10	25	15	150.00%
	Condominium	6	14	8	133.33%	45	69	24	53.33%
	Business	0	0	0		0	1	1	N/A
	Residential	4	4	0	0.00%	19	23	4	21.05%
	Vacant Land	0	2	2	N/A	6	23	17	283.33%
NORTH HILO	Commercial/MTF	0	0	0		0	1	1	N/A
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	3	5	2	66.67%	46	41	<5>	<10.87%>
	Vacant Land	0	0	0		12	29	17	141.67%
	Commercial/MTF	0	0	0		2	1	<1>	<50.00%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	14	6	<8>	<57.14%>	46	79	33	71.74%
	Vacant Land	5	8	3	60.00%	29	97	68	234.48%
	Commercial/MTF	0	0	0		1	2	1	100.00%
	Condominium	0	0	0		0	1	1	N/A
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	20	29	9	45.00%	158	215	57	36.08%
	Vacant Land	8	9	1	12.50%	58	95	37	63.79%
	Commercial/MTF	0	2	2	N/A	2	4	2	100.00%
	Condominium	24	24	0	0.00%	154	302	148	96.10%
	Business	0	0	0		0	0	0	
NORTH KONA	Residential	64	47	<17>	<26.56%>	346	485	139	40.17%
	Vacant Land	15	14	<1>	<6.67%>	68	157	89	130.88%
	Commercial/MTF	2	0	<2>	<100%>	6	13	7	116.67%
	Condominium	35	51	16	45.71%	224	480	256	114.29%
	Business	0	0	0		0	0	0	
SOUTH KONA	Residential	12	16	4	33.33%	66	99	33	50.00%
	Vacant Land	10	17	7	70.00%	43	127	84	195.35%
	Commercial/MTF	0	1	1	N/A	2	2	0	0.00%
	Condominium	0	0	0		2	2	0	0.00%
	Business	0	0	0		1	1	0	0.00%
	Residential	17	19	2	11.76%	126	151	25	19.84%
KA'U	Vacant Land	28	47	19	67.86%	226	419	193	85.40%
	Commercial/MTF	1	0	<1>	<100%>	1	3	2	200.00%
	Condominium	0	1	1	N/A	1	5	4	400.00%
	Business	0	0	0		0	0	0	222270
		-	-					-	

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MLS Sales Statistics Sales Volume

					voiume					
		214,209,017	, ,	116,898,542	54.57%			3,122,020,126		128.07%
		MONT		. #	%		YEAR		. #	%
Big		Aug	*	Increase /	Increase /		TO DATE		Increase /	Increase /
Island		8/1/20 to 8/31/20	8/1/21 to 8/31/21	<decrease></decrease>	<decrease></decrease>		1/1/20 to 8/31/20	1/1/21 to 8/31/21	<decrease></decrease>	<decrease></decrease>
	Residential	141,436,684	197,561,887	56,125,203	39.68%		943,359,004	1,960,668,274	1,017,309,270	107.84%
PUNA	Vacant Land	26,472,783	52,245,862	25,773,079	97.36%	l	134,948,918	450,114,873	315,165,955	233.54%
	Commercial/MTF	3,676,000	5,427,260	1,751,260	47.64%	l	30,145,000	51,158,605	21,013,605	69.71%
	Condominium	42,623,550	75,872,550	33,249,000	78.01%	1	259,986,479	659,508,374	399,521,895	153.67%
	Business	0	0	0			466,000	570,000	104,000	22.32%
	Residential	23,413,583	35,929,875	12,516,292	53.46%	l	144,397,937	249,976,908	105,578,971	73.12%
	Vacant Land	3,172,983	7,184,482	4,011,499	126.43%	1	21,392,267	52,456,247	31,063,980	145.21%
	Commercial/MTF	320,000	1,010,000	690,000	215.63%	1	4,218,000	6,769,000	2,551,000	60.48%
	Condominium	0	0	0		l	0	0	0	
	Business	0	0	0		l	0	0	0	
	Residential	9,947,300	19,127,414	9,180,114	92.29%	1	90,577,730	130,811,064	40,233,334	44.42%
	Vacant Land	2,051,100	6,670,000	4,618,900	225.19%	1	13,678,930	48,787,808	35,108,878	256.66%
SOUTH HILO	Commercial/MTF	786,000	1,363,260	577,260	73.44%	1	13,226,000	16,009,660	2,783,660	21.05%
	Condominium	1,074,250	2,809,328	1,735,078	161.52%	1	8,106,800	12,527,286	4,420,486	54.53%
	Business	0	0	0		1	0	120,000	120,000	N/A
	Residential	1,704,940	1,890,000	185,060	10.85%		8,054,280	15,403,700	7,349,420	91.25%
	Vacant Land	0	726,000	726,000	N/A	l	1,209,000	7,386,150	6,177,150	510.93%
NORTH HILO	Commercial/MTF	0	0	0		l	0	253,000	253,000	N/A
	Condominium	0	0	0		l	0	0	0	
	Business	0	0	0		l	0	0	0	
	Residential	1,573,000	4,558,300	2,985,300	189.78%		24,837,300	25,763,050	925,750	3.73%
HAMAKUA	Vacant Land	0	0	0			4,407,000	14,780,500	10,373,500	235.39%
	Commercial/MTF	0	0	0			2,750,000	750,000	<2,000,000>	<72.73%>
	Condominium	0	0	0			0	0	0	
	Business	0	0	0			0	0	0	
NORTH KOHALA	Residential	14,668,600	5,389,000	<9,279,600>	<63.26%>		48,276,967	104,879,810	56,602,843	117.25%
	Vacant Land	3,540,000	9,418,000	5,878,000	166.05%		10,510,550	48,936,800	38,426,250	365.60%
	Commercial/MTF	0	0	0			555,000	1,397,000	842,000	151.71%
	Condominium	0	0	0			0	225,000	225,000	N/A
	Business	0	0	0			0	0	0	
SOUTH KOHALA	Residential	15,912,388	60,866,599	44,954,211	282.51%		168,621,550	385,915,359	217,293,809	128.86%
	Vacant Land	4,385,000	3,540,380	<844,620>	<19.26%>	ł	32,452,380	64,078,278	31,625,898	97.45%
	Commercial/MTF	0	2,205,000	2,205,000	N/A	ł	1,741,000	3,509,000	1,768,000	101.55%
	Condominium	24,289,500	30,535,500	6,246,000	25.71%	ł	129,684,550	316,471,574	186,787,024	144.03%
	Business	0	0	0	40.040/	1	0	0	0	440.540/
NORTH KONA	Residential	62,663,973	50,605,900	<12,058,073>	<19.24%>	ł	380,802,572	923,497,434	542,694,862	142.51%
	Vacant Land	11,616,250	18,779,000	7,162,750	61.66%	ł	40,486,250	172,063,644	131,577,394	324.99%
	Commercial/MTF	2,525,000	0	<2,525,000>	<100%>	ł	7,225,000	17,711,000	10,486,000	145.13%
	Condominium	17,259,800	42,298,722	25,038,922	145.07%	ł	121,198,129	328,906,014	207,707,885	171.38%
	Business	0	0	0	74.700/	1	0	0	0	70.000/
SOUTH KONA	Residential	8,164,500	14,270,899	6,106,399	74.79%	ł	46,510,868	80,598,349	34,087,481	73.29%
	Vacant Land	1,122,000	4,391,000	3,269,000	291.35%	ł	5,857,557	28,871,800	23,014,243	392.90%
	Commercial/MTF	0	849,000	849,000	N/A	ł	385,000	1,824,945	1,439,945	374.01%
	Condominium	0	0	0		ł	742,000	468,000	<274,000>	<36.93%>
	Business	0	0	0	AE 0001	1	466,000	450,000	<16,000>	<3.43%>
KA'U	Residential	3,388,400	4,923,900	1,535,500	45.32%	ł	31,279,800	43,822,600	12,542,800	40.10%
	Vacant Land	585,450	1,537,000	951,550	162.53%	ł	4,954,984	12,753,646	7,798,662	157.39%
	Condominium	45,000	0	<45,000>	<100%>	ł	45,000	2,935,000	2,890,000	6422.22%
	Condominium	0	229,000	229,000	N/A	ł	255,000	910,500	655,500	257.06%
	Business	0	0	0		L	0	0	0	

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MLS Sales Statistics Median Sales Price

Big Residential 439,000 505,000 66,000 15,003 390,000 470,000 80,000 20 20 20 20 20 20 20	98%> % ease / crease> .51% .34% .42%> .30% .84%> .77% .67% .90%> .90%> .55% .WA .10% .3.04% .WA
Big August B/1/201 to 8/31/20 8/31/21 to 8/31/21 to 8/31/20 8/31/21 to 8/31/20 8/31/21 to 8/31/21 to 8/31/20 8/31/21 8/31/20 8/31/21 8/31/20 8/31/21 8/3	ease / crease> .51% .34% .42%> .30% .84%> .77% .67% .90%> .91% .00%> .55% .N/A .10% .3.04%
Island	27% .90%> 27% .91% .00%> .10% .10% .304%
Residential 439,000 505,000 66,000 15,03% 390,000 470,000 80,000 20	.51% .34% .42%> .30% .84%> .77% .67% .90%> .27% .91% .00%> .55% .N/A .10% .3.04%
Vacant Land 25,000 52,500 27,500 110,00% 24,750 38,200 13,450 54	.34% 42%> .30% .84%> .77% .67% .90%> 27% .91% .00%> 55% N/A .10% .3.04%
ENTIRE Commercial/MTF 393,000 677,500 284,500 72.39% Condominium 475,000 450,000 <25,000> <5,26%> 376,500 468,000 91,500 24 466,000 285,000 <80,500> <9, 376,500 468,000 91,500 24 466,000 285,000 <80,500> <9, 376,500 468,000 91,500 24 466,000 285,000 <80,500> <9, 376,500 468,000 91,500 24 466,000 285,000 <80,500> <9, 376,500 468,000 91,500 24 466,000 285,000 288,500 53,500 22 235,000 288,500 53,500 22 235,000 288,500 53,500 22 235,000 288,500 53,500 22 235,000 288,500 53,500 22 235,000 236,000 400,000 505,000 41,500 57.81% 420,000 370,000 <50,000> <1,000 0 0 0 0 0 0 0 0 0	42%> .30% .84%> .77% .67% .90%> 27% .91% .00%> 55% N/A .10% .3.04%
Condominium 475,000 450,000 <25,000> <5.26%> 376,500 468,000 91,500 24 466,000 285,000 <38 466,000 285,000 <38 466,000 285,000 <38 466,000 285,000 <38 466,000 285,000 <38 466,000 285,000 <38 466,000 285,000 <38 466,000 285,000 <38 466,000 285,000 <38 466,000 285,000 <38 466,000 285,000 <38 466,000 285,000 <38 466,000 285,000 <38 466,000 285,000 <38 466,000 285,000 <38 466,000 285,000 <38 466,000 285,000 <38 466,000 285,000 <38 466,000 285,000 370,000 466,000 370,000 460,000	.30% .84%> .77% .67% .90%> .91% .00%> .55% .N/A .10% .3.04%
Business 0	.84%> .77% .67% .90%> .90%> .91% .00%> .55% N/A .10% .3.04%
Residential 270,000 325,000 55,000 20.37% Vacant Land 16,000 35,000 19,000 118.75% 18,000 30,000 12,000 66 66 66 66 66 66 66	.77% .67% .90%> .90%> .91% .00%> .55% .V/A .10% .3.04%
Vacant Land 16,000 35,000 19,000 118.75% 18,000 30,000 12,000 66	.67% .90%> 27% .91% .00%> 55% N/A .10% 3.04%
PUNA Commercial/MTF 320,000 505,000 185,000 57.81% 420,000 370,000 <50,000> <11 Condominium 0	.90%> 27% .91% .00%> 55% N/A .10% 3.04%
Condominium O	27% .91% .00%> 55% N/A .10%
Business 0 0 0 0 0 0 0 0 0	.91% .00%> 55% N/A .10%
Residential 395,500 471,500 76,000 19.22% 215,000 400,000 5,000 1.	.91% .00%> 55% N/A .10%
Vacant Land 222,500 407,000 184,500 82.92% 215,000 275,000 60,000 275,000 27	.91% .00%> 55% N/A .10%
SOUTH HILO Commercial/MTF 393,000 438,260 45,260 11.52% Condominium 165,000 202,000 37,000 22.42% 169,000 175,000 6,000 3.	.00%> 55% N/A .10% 3.04%
Condominium 165,000 202,000 37,000 22.42% 169,000 175,000 6,000 3.	55% N/A .10% 3.04%
Residential 344,970 460,000 115,030 33.34% 311,000 557,000 246,000 79	N/A .10% 3.04%
Residential 344,970 460,000 115,030 33.34% 311,000 557,000 246,000 79	.10%
NORTH HILO	3.04%
NORTH HILO Commercial/MTF 0 0 0 0 253,000 253,000 1 Business 0	
Condominium 0 0 0 0 0 0 0 0 0	N/A
Residential 429,000 685,000 256,000 59.67% 472,500 467,750 <4,750> <1.	
Residential 429,000 685,000 256,000 59.67% 472,500 467,750 <4,750> <1.	li i
HAMAKUA Vacant Land 0 0 0 315,000 325,000 10,000 3. Commercial/MTF 0 0 0 1,375,000 750,000 <625,000> <45	
HAMAKUA Commercial/MTF 0 0 0 1,375,000 750,000 <625,000> <45 Condominium 0	01%>
Condominium 0 <th< td=""><td>17%</td></th<>	17%
Business 0 0 0 0 0 0 0 0 0	.45%>
Residential 980,000 570,000 <410,000> <41.84%> 822,500 859,000 36,500 4. Vacant Land 270,000 347,000 77,000 28.52% 250,000 350,000 100,000 40	
NORTH Vacant Land 270,000 347,000 77,000 28.52% 250,000 350,000 100,000 40	440/
NORTH I	44%
	.00%
KOHALA	.86%
	N/A
	.66%
	.00% 64%>
SOUTH Commercial/MTE 0 1 102 500 1 102 500 N/A 870 500 920 000 49 500 5	69%
KOHALA I	.73%
Business 0 0 0 0 0 0 0 0	
	.62%
	.56%
NORTH Commercial/MTE 1.262.500 0 c1.262.500 c1.00% 1.225.000 1.150.000 c75.000 c6	12%>
KONA	.41%
Business 0 0 0 0 0 0	
Residential 755,000 684,000 <71,000> <9.40%> 507,000 660,000 153,000 30	.18%
Vacant Land 99,000 150,000 51,000 51,52% 83,000 195,000 112,000 13	1.94%
SOUTH Commercial/MTF 0 849,000 849,000 N/A 192,500 912,473 719,973 374	1.01%
KONA Condominium 0 0 0 0 371,000 234,000 <137,000> <36	.93%>
	43%>
	740/
	.71%
	.71% .43%
Business 0 0 0 0 0 0 0	.43%

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