

MLS Sales Statistics

Number of Sales

Big Island		MONTH OF				YEAR			
		May		Increase /		TO DATE		Increase /	
		5/1/19 to 5/31/19	5/1/20 to 5/31/20	# <Decrease>	% <Decrease>	1/1/19 to 5/31/19	1/1/20 to 5/31/20	# <Decrease>	% <Decrease>
ENTIRE	Residential	232	131	<101>	<43.53%>	959	943	<16>	<1.67%>
	Vacant Land	162	106	<56>	<34.57%>	700	633	<67>	<9.57%>
	Commercial/MTF	7	3	<4>	<57.14%>	35	18	<17>	<48.57%>
	Condominium	79	29	<50>	<63.29%>	382	264	<118>	<30.89%>
	Business	0	0	0		0	1	1	N/A
PUNA	Residential	69	51	<18>	<26.09%>	325	339	14	4.31%
	Vacant Land	93	67	<26>	<27.96%>	409	365	<44>	<10.76%>
	Commercial/MTF	0	2	2	N/A	4	5	1	25.00%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH HILO	Residential	32	18	<14>	<43.75%>	118	126	8	6.78%
	Vacant Land	8	6	<2>	<25.00%>	38	28	<10>	<26.32%>
	Commercial/MTF	1	0	<1>	<100%>	17	5	<12>	<70.59%>
	Condominium	6	5	<1>	<16.67%>	27	29	2	7.41%
	Business	0	0	0		0	0	0	
NORTH HILO	Residential	0	4	4	N/A	7	10	3	42.86%
	Vacant Land	3	3	0	0.00%	6	5	<1>	<16.67%>
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
HAMA KUA	Residential	2	2	0	0.00%	20	31	11	55.00%
	Vacant Land	1	1	0	0.00%	10	6	<4>	<40.00%>
	Commercial/MTF	0	1	1	N/A	1	2	1	100.00%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	7	2	<5>	<71.43%>	24	22	<2>	<8.33%>
	Vacant Land	3	3	0	0.00%	15	17	2	13.33%
	Commercial/MTF	0	0	0		2	1	<1>	<50.00%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	36	6	<30>	<83.33%>	113	107	<6>	<5.31%>
	Vacant Land	10	1	<9>	<90.00%>	25	41	16	64.00%
	Commercial/MTF	1	0	<1>	<100%>	4	1	<3>	<75.00%>
	Condominium	30	10	<20>	<66.67%>	146	98	<48>	<32.88%>
	Business	0	0	0		0	0	0	
NORTH KONA	Residential	60	26	<34>	<56.67%>	234	196	<38>	<16.24%>
	Vacant Land	13	6	<7>	<53.85%>	51	42	<9>	<17.65%>
	Commercial/MTF	5	0	<5>	<100%>	7	3	<4>	<57.14%>
	Condominium	43	14	<29>	<67.44%>	204	134	<70>	<34.31%>
	Business	0	0	0		0	0	0	
SOUTH KONA	Residential	12	9	<3>	<25.00%>	47	42	<5>	<10.64%>
	Vacant Land	8	4	<4>	<50.00%>	37	21	<16>	<43.24%>
	Commercial/MTF	0	0	0		0	1	1	N/A
	Condominium	0	0	0		3	2	<1>	<33.33%>
	Business	0	0	0		0	1	1	N/A
KA'U	Residential	14	13	<1>	<7.14%>	71	70	<1>	<1.41%>
	Vacant Land	23	15	<8>	<34.78%>	109	108	<1>	<0.92%>
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	0	0	0		2	1	<1>	<50.00%>
	Business	0	0	0		0	0	0	

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Sales Volume

	201,247,170	93,493,932	<107,753,238>	<53.54%>	866,711,382	803,727,024	<62,984,358>	<7.27%>
	MONTH OF				YEAR			
	May		#	%	TO DATE		#	%
Big Island	5/1/19 to 5/31/19	5/1/20 to 5/31/20	Increase / <Decrease>	Increase / <Decrease>	1/1/19 to 5/31/19	1/1/20 to 5/31/20	Increase / <Decrease>	Increase / <Decrease>

Island	Property Type	MONTH OF		#	%	YEAR		#	%
		5/1/19 to 5/31/19	5/1/20 to 5/31/20			1/1/19 to 5/31/19	1/1/20 to 5/31/20		
ENTIRE	Residential	128,272,255	65,154,432	<63,117,823>	<49.21%>	513,200,627	554,760,773	41,560,146	8.10%
	Vacant Land	20,105,175	7,700,102	<12,405,073>	<61.70%>	105,428,346	71,662,898	<33,765,448>	<32.03%>
	Commercial/MTF	10,358,000	4,830,000	<5,528,000>	<53.37%>	28,130,400	22,073,000	<6,057,400>	<21.53%>
	Condominium	42,511,740	15,809,398	<26,702,342>	<62.81%>	219,952,009	154,764,353	<65,187,656>	<29.64%>
	Business	0	0	0		0	466,000	466,000	N/A
PUNA	Residential	16,238,425	11,245,734	<4,992,691>	<30.75%>	75,730,701	81,370,225	5,639,524	7.45%
	Vacant Land	3,000,375	1,983,700	<1,016,675>	<33.88%>	14,780,873	12,353,681	<2,427,192>	<16.42%>
	Commercial/MTF	0	2,830,000	2,830,000	N/A	1,183,000	3,898,000	2,715,000	229.50%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH HILO	Residential	13,506,000	9,107,008	<4,398,992>	<32.57%>	47,135,755	62,333,780	15,198,025	32.24%
	Vacant Land	1,725,400	1,778,002	52,602	3.05%	14,835,623	7,192,430	<7,643,193>	<51.52%>
	Commercial/MTF	185,000	0	<185,000>	<100%>	8,665,400	10,000,000	1,334,600	15.40%
	Condominium	883,000	861,500	<21,500>	<2.43%>	4,171,575	5,218,050	1,046,475	25.09%
	Business	0	0	0		0	0	0	
NORTH HILO	Residential	0	1,849,000	1,849,000	N/A	3,400,000	4,876,440	1,476,440	43.42%
	Vacant Land	1,085,150	299,000	<786,150>	<72.45%>	2,412,150	984,000	<1,428,150>	<59.21%>
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	1,750,000	549,000	<1,201,000>	<68.63%>	9,459,900	17,139,800	7,679,900	81.18%
	Vacant Land	210,000	200,000	<10,000>	<4.76%>	3,264,400	1,649,000	<1,615,400>	<49.49%>
	Commercial/MTF	0	2,000,000	2,000,000	N/A	1,000,000	2,750,000	1,750,000	175.00%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	6,873,800	1,576,000	<5,297,800>	<77.07%>	25,066,350	24,243,367	<822,983>	<3.28%>
	Vacant Land	1,190,000	803,000	<387,000>	<32.52%>	4,323,500	4,912,550	589,050	13.62%
	Commercial/MTF	0	0	0		2,095,000	555,000	<1,540,000>	<73.51%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	29,961,900	6,716,000	<23,245,900>	<77.58%>	86,504,647	111,482,657	24,978,010	28.87%
	Vacant Land	6,332,500	345,000	<5,987,500>	<94.55%>	13,497,499	25,320,380	11,822,881	87.59%
	Commercial/MTF	213,000	0	<213,000>	<100%>	3,428,000	700,000	<2,728,000>	<79.58%>
	Condominium	21,221,500	6,181,350	<15,040,150>	<70.87%>	99,334,369	74,491,050	<24,843,319>	<25.01%>
	Business	0	0	0		0	0	0	
NORTH KONA	Residential	51,367,780	25,291,071	<26,076,709>	<50.76%>	226,811,075	205,122,036	<21,689,039>	<9.56%>
	Vacant Land	4,910,000	1,806,000	<3,104,000>	<63.22%>	44,298,650	13,818,500	<30,480,150>	<68.81%>
	Commercial/MTF	9,960,000	0	<9,960,000>	<100%>	11,759,000	3,950,000	<7,809,000>	<66.41%>
	Condominium	20,407,240	8,766,548	<11,640,692>	<57.04%>	115,440,065	74,058,253	<41,381,812>	<35.85%>
	Business	0	0	0		0	0	0	
SOUTH KONA	Residential	5,560,500	5,849,819	289,319	5.20%	24,368,069	30,914,468	6,546,399	26.86%
	Vacant Land	1,253,000	295,000	<958,000>	<76.46%>	5,300,600	2,967,000	<2,333,600>	<44.03%>
	Commercial/MTF	0	0	0		0	220,000	220,000	N/A
	Condominium	0	0	0		682,000	742,000	60,000	8.80%
	Business	0	0	0		0	466,000	466,000	N/A
KA'U	Residential	3,013,850	2,970,800	<43,050>	<1.43%>	14,724,130	17,278,000	2,553,870	17.34%
	Vacant Land	398,750	190,400	<208,350>	<52.25%>	2,715,051	2,465,357	<249,694>	<9.20%>
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	0	0	0		324,000	255,000	<69,000>	<21.30%>
	Business	0	0	0		0	0	0	

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Median Sales Price

2,167,250 2,715,000

547,750 25.27%

1,215,880 1,893,500

677,620 55.73%

Big Island		MONTH OF				YEAR			
		May		#	%	TO DATE		#	%
		5/1/19 to 5/31/19	5/1/20 to 5/31/20			Increase / <Decrease>	Increase / <Decrease>		
ENTIRE	Residential	413,000	370,000	<43,000>	<10.41%>	383,880	395,000	11,120	2.90%
	Vacant Land	29,250	26,000	<3,250>	<11.11%>	32,000	28,000	<4,000>	<12.50%>
	Commercial/MTF	1,350,000	2,000,000	650,000	48.15%	425,000	642,500	217,500	51.18%
	Condominium	375,000	319,000	<56,000>	<14.93%>	375,000	362,000	<13,000>	<3.47%>
	Business	0	0	0		0	466,000	466,000	N/A
PUNA	Residential	239,000	180,000	<59,000>	<24.69%>	217,500	223,500	6,000	2.76%
	Vacant Land	20,000	21,000	1,000	5.00%	24,000	19,000	<5,000>	<20.83%>
	Commercial/MTF	0	1,415,000	1,415,000	N/A	316,500	420,000	103,500	32.70%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH HILO	Residential	402,500	433,500	31,000	7.70%	365,750	411,000	45,250	12.37%
	Vacant Land	246,000	262,501	16,501	6.71%	245,000	225,000	<20,000>	<8.16%>
	Commercial/MTF	185,000	0	<185,000>	<100%>	330,000	585,000	255,000	77.27%
	Condominium	142,500	145,000	2,500	1.75%	147,500	169,000	21,500	14.58%
	Business	0	0	0		0	0	0	
NORTH HILO	Residential	0	499,500	499,500	N/A	415,000	379,500	<35,500>	<8.55%>
	Vacant Land	360,000	112,000	<248,000>	<68.89%>	376,000	112,000	<264,000>	<70.21%>
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	875,000	274,500	<600,500>	<68.63%>	399,000	475,000	76,000	19.05%
	Vacant Land	210,000	200,000	<10,000>	<4.76%>	204,950	287,500	82,550	40.28%
	Commercial/MTF	0	2,000,000	2,000,000	N/A	1,000,000	1,375,000	375,000	37.50%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	635,000	788,000	153,000	24.09%	946,500	839,975	<106,525>	<11.25%>
	Vacant Land	405,000	250,000	<155,000>	<38.27%>	230,000	245,000	15,000	6.52%
	Commercial/MTF	0	0	0		1,047,500	555,000	<492,500>	<47.02%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	569,500	693,000	123,500	21.69%	612,000	599,000	<13,000>	<2.12%>
	Vacant Land	167,750	345,000	177,250	105.66%	310,000	412,000	102,000	32.90%
	Commercial/MTF	213,000	0	<213,000>	<100%>	431,500	700,000	268,500	62.22%
	Condominium	530,000	622,500	92,500	17.45%	522,250	629,500	107,250	20.54%
	Business	0	0	0		0	0	0	
NORTH KONA	Residential	630,500	735,000	104,500	16.57%	645,193	757,500	112,307	17.41%
	Vacant Land	320,000	262,000	<58,000>	<18.13%>	325,000	282,500	<42,500>	<13.08%>
	Commercial/MTF	1,600,000	0	<1,600,000>	<100%>	1,350,000	1,400,000	50,000	3.70%
	Condominium	355,000	317,000	<38,000>	<10.70%>	360,000	342,500	<17,500>	<4.86%>
	Business	0	0	0		0	0	0	
SOUTH KONA	Residential	437,500	510,000	72,500	16.57%	465,000	499,160	34,160	7.35%
	Vacant Land	108,750	61,000	<47,750>	<43.91%>	77,000	82,000	5,000	6.49%
	Commercial/MTF	0	0	0		0	220,000	220,000	N/A
	Condominium	0	0	0		231,000	371,000	140,000	60.61%
	Business	0	0	0		0	466,000	466,000	N/A
KA'U	Residential	204,000	189,000	<15,000>	<7.35%>	195,000	248,500	53,500	27.44%
	Vacant Land	11,000	9,500	<1,500>	<13.64%>	16,000	11,500	<4,500>	<28.13%>
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	0	0	0		162,000	255,000	93,000	57.41%
	Business	0	0	0		0	0	0	

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