

MLS Sales Statistics

Number of Sales

Big Island		MONTH OF				YEAR			
		November		Increase /		TO DATE		Increase /	
		11/1/19 to 11/30/19	11/1/20 to 11/30/20	#	%	11/1/19 to 11/30/19	11/1/20 to 11/30/20	#	%
				<Decrease>	<Decrease>			<Decrease>	<Decrease>
ENTIRE	Residential	202	253	51	25.25%	2221	2358	137	6.17%
	Vacant Land	125	204	79	63.20%	1502	1781	279	18.58%
	Commercial/MTF	6	4	<2>	<33.33%>	67	47	<20>	<29.85%>
	Condominium	54	82	28	51.85%	791	653	<138>	<17.45%>
	Business	0	0	0		2	1	<1>	<50.00%>
PUNA	Residential	75	93	18	24.00%	790	867	77	9.75%
	Vacant Land	70	110	40	57.14%	864	1004	140	16.20%
	Commercial/MTF	1	0	<1>	<100%>	9	7	<2>	<22.22%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH HILO	Residential	34	24	<10>	<29.41%>	293	285	<8>	<2.73%>
	Vacant Land	7	10	3	42.86%	92	97	5	5.43%
	Commercial/MTF	4	2	<2>	<50.00%>	30	17	<13>	<43.33%>
	Condominium	8	10	2	25.00%	70	65	<5>	<7.14%>
	Business	0	0	0		1	0	<1>	<100%>
NORTH HILO	Residential	1	1	0	0.00%	19	24	5	26.32%
	Vacant Land	3	0	<3>	<100%>	11	8	<3>	<27.27%>
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	2	5	3	150.00%	49	64	15	30.61%
	Vacant Land	0	5	5	N/A	16	19	3	18.75%
	Commercial/MTF	1	2	1	100.00%	3	5	2	66.67%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	7	14	7	100.00%	66	75	9	13.64%
	Vacant Land	5	8	3	60.00%	40	50	10	25.00%
	Commercial/MTF	0	0	0		2	2	0	0.00%
	Condominium	0	0	0		1	0	<1>	<100%>
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	20	22	2	10.00%	252	245	<7>	<2.78%>
	Vacant Land	4	9	5	125.00%	56	77	21	37.50%
	Commercial/MTF	0	0	0		8	2	<6>	<75.00%>
	Condominium	17	33	16	94.12%	281	237	<44>	<15.66%>
	Business	0	0	0		0	0	0	
NORTH KONA	Residential	46	70	24	52.17%	518	535	17	3.28%
	Vacant Land	5	17	12	240.00%	110	117	7	6.36%
	Commercial/MTF	0	0	0		12	8	<4>	<33.33%>
	Condominium	29	38	9	31.03%	430	347	<83>	<19.30%>
	Business	0	0	0		0	0	0	
SOUTH KONA	Residential	5	10	5	100.00%	83	94	11	13.25%
	Vacant Land	5	9	4	80.00%	61	59	<2>	<3.28%>
	Commercial/MTF	0	0	0		2	3	1	50.00%
	Condominium	0	0	0		6	2	<4>	<66.67%>
	Business	0	0	0		1	1	0	0.00%
KA'U	Residential	12	14	2	16.67%	151	169	18	11.92%
	Vacant Land	26	36	10	38.46%	252	350	98	38.89%
	Commercial/MTF	0	0	0		1	3	2	200.00%
	Condominium	0	1	1	N/A	3	2	<1>	<33.33%>
	Business	0	0	0		0	0	0	

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MLS Sales Statistics

Sales Volume

Big Island		191,854,533 283,738,092 91,883,559 47.89%				1,946,939,741 2,188,219,305 241,279,564 12.39%			
		MONTH OF		#	%	YEAR		#	%
		November		Increase /	Increase /	TO DATE		Increase /	Increase /
		11/1/19 to 11/30/19	11/1/20 to 11/30/20	<Decrease>	<Decrease>	1/1/19 to 11/30/19	1/1/20 to 11/30/20	<Decrease>	<Decrease>
ENTIRE	Residential	128,670,846	193,399,691	64,728,845	50.31%	1,232,313,728	1,479,783,144	247,469,416	20.08%
	Vacant Land	30,324,021	30,328,479	4,458	0.01%	237,903,221	216,280,472	<21,622,749>	<9.09%>
	Commercial/MTF	6,535,000	1,463,400	<5,071,600>	<77.61%>	50,339,940	39,113,288	<11,226,652>	<22.30%>
	Condominium	26,324,666	58,546,522	32,221,856	122.40%	425,982,852	452,576,401	26,593,549	6.24%
	Business	0	0	0		400,000	466,000	66,000	16.50%
PUNA	Residential	21,327,892	26,613,077	5,285,185	24.78%	191,017,526	223,358,452	32,340,926	16.93%
	Vacant Land	2,580,640	4,225,500	1,644,860	63.74%	32,695,617	33,592,058	896,441	2.74%
	Commercial/MTF	775,000	0	<775,000>	<100%>	2,813,000	4,507,000	1,694,000	60.22%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH HILO	Residential	13,390,000	12,244,001	<1,145,999>	<8.56%>	118,087,335	134,195,531	16,108,196	13.64%
	Vacant Land	1,600,000	2,880,000	1,280,000	80.00%	28,684,123	22,845,941	<5,838,182>	<20.35%>
	Commercial/MTF	5,275,000	1,014,000	<4,261,000>	<80.78%>	20,605,400	16,890,888	<3,714,512>	<18.03%>
	Condominium	1,554,217	1,656,400	102,183	6.57%	11,346,530	11,670,200	323,670	2.85%
	Business	0	0	0		25,000	0	<25,000>	<100%>
NORTH HILO	Residential	440,000	305,000	<135,000>	<30.68%>	8,940,000	10,860,780	1,920,780	21.49%
	Vacant Land	888,000	0	<888,000>	<100%>	4,110,150	1,689,788	<2,420,362>	<58.89%>
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	1,445,000	3,560,000	2,115,000	146.37%	22,152,200	36,440,300	14,288,100	64.50%
	Vacant Land	0	947,650	947,650	N/A	5,475,400	5,964,650	489,250	8.94%
	Commercial/MTF	485,000	449,400	<35,600>	<7.34%>	1,825,000	3,624,400	1,799,400	98.60%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	3,105,825	17,696,500	14,590,675	469.78%	61,069,174	81,479,367	20,410,193	33.42%
	Vacant Land	2,522,000	2,132,500	<389,500>	<15.44%>	12,887,000	16,591,550	3,704,550	28.75%
	Commercial/MTF	0	0	0		2,095,000	1,405,000	<690,000>	<32.94%>
	Condominium	0	0	0		398,868	0	<398,868>	<100%>
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	18,140,130	33,096,863	14,956,733	82.45%	192,604,335	290,252,691	97,648,356	50.70%
	Vacant Land	2,723,880	4,372,000	1,648,120	60.51%	30,947,019	41,085,880	10,138,861	32.76%
	Commercial/MTF	0	0	0		4,804,040	1,741,000	<3,063,040>	<63.76%>
	Condominium	13,248,949	32,247,122	18,998,173	143.39%	189,790,378	229,156,672	39,366,294	20.74%
	Business	0	0	0		0	0	0	
NORTH KONA	Residential	65,199,199	88,101,250	22,902,051	35.13%	559,327,909	586,205,805	26,877,896	4.81%
	Vacant Land	17,390,000	13,691,179	<3,698,821>	<21.27%>	106,162,050	78,695,430	<27,466,620>	<25.87%>
	Commercial/MTF	0	0	0		14,942,500	8,680,000	<6,262,500>	<41.91%>
	Condominium	11,521,500	24,484,000	12,962,500	112.51%	222,535,084	210,593,529	<11,941,555>	<5.37%>
	Business	0	0	0		0	0	0	
SOUTH KONA	Residential	2,994,000	7,895,000	4,901,000	163.69%	46,079,719	73,651,168	27,571,449	59.83%
	Vacant Land	2,123,000	1,091,400	<1,031,600>	<48.59%>	10,367,214	7,970,157	<2,397,057>	<23.12%>
	Commercial/MTF	0	0	0		2,455,000	1,785,000	<670,000>	<27.29%>
	Condominium	0	0	0		1,417,992	742,000	<675,992>	<47.67%>
	Business	0	0	0		375,000	466,000	91,000	24.27%
KA'U	Residential	2,628,800	3,888,000	1,259,200	47.90%	33,035,530	43,339,050	10,303,520	31.19%
	Vacant Land	496,501	988,250	491,749	99.04%	6,574,648	7,845,018	1,270,370	19.32%
	Commercial/MTF	0	0	0		800,000	480,000	<320,000>	<40.00%>
	Condominium	0	159,000	159,000	N/A	494,000	414,000	<80,000>	<16.19%>
	Business	0	0	0		0	0	0	

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MLS Sales Statistics
Median Sales Price

Big Island		1,609,750	1,305,250	<304,500>	<18.92%>	1,479,750	1,803,638	323,888	21.89%
		MONTH OF		#	%	YEAR		#	%
		11/1/19 to 11/30/19	11/1/20 to 11/30/20	Increase / <Decrease>	Increase / <Decrease>	11/1/19 to 11/30/19	11/1/20 to 11/30/20	Increase / <Decrease>	Increase / <Decrease>
ENTIRE	Residential	394,500	469,000	74,500	18.88%	379,000	401,250	22,250	5.87%
	Vacant Land	30,000	35,000	5,000	16.67%	30,750	25,500	<5,250>	<17.07%>
	Commercial/MTF	812,500	353,750	<458,750>	<56.46%>	505,000	515,888	10,888	2.16%
	Condominium	372,750	447,500	74,750	20.05%	365,000	395,000	30,000	8.22%
	Business	0	0	0		200,000	466,000	266,000	133.00%
PUNA	Residential	271,000	260,000	<11,000>	<4.06%>	225,000	240,000	15,000	6.67%
	Vacant Land	25,000	20,500	<4,500>	<18.00%>	24,000	19,500	<4,500>	<18.75%>
	Commercial/MTF	775,000	0	<775,000>	<100%>	300,000	420,000	120,000	40.00%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH HILO	Residential	372,500	411,500	39,000	10.47%	370,000	392,500	22,500	6.08%
	Vacant Land	225,000	225,000	0	0.00%	230,000	220,000	<10,000>	<4.35%>
	Commercial/MTF	1,385,000	507,000	<878,000>	<63.39%>	462,500	515,888	53,388	11.54%
	Condominium	188,500	152,000	<36,500>	<19.36%>	155,500	169,000	13,500	8.68%
	Business	0	0	0		25,000	0	<25,000>	<100%>
NORTH HILO	Residential	440,000	305,000	<135,000>	<30.68%>	440,000	362,000	<78,000>	<17.73%>
	Vacant Land	246,000	0	<246,000>	<100%>	360,000	138,894	<221,106>	<61.42%>
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	722,500	495,000	<227,500>	<31.49%>	410,000	492,500	82,500	20.12%
	Vacant Land	0	230,000	230,000	N/A	217,500	290,000	72,500	33.33%
	Commercial/MTF	485,000	224,700	<260,300>	<53.67%>	485,000	425,000	<60,000>	<12.37%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	390,000	710,000	320,000	82.05%	742,500	790,000	47,500	6.40%
	Vacant Land	447,000	252,500	<194,500>	<43.51%>	256,250	250,000	<6,250>	<2.44%>
	Commercial/MTF	0	0	0		1,047,500	702,500	<345,000>	<32.94%>
	Condominium	0	0	0		398,868	0	<398,868>	<100%>
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	630,000	642,500	12,500	1.98%	597,000	665,000	68,000	11.39%
	Vacant Land	632,440	335,000	<297,440>	<47.03%>	268,500	310,000	41,500	15.46%
	Commercial/MTF	0	0	0		219,000	870,500	651,500	297.49%
	Condominium	535,000	728,222	193,222	36.12%	529,000	615,000	86,000	16.26%
	Business	0	0	0		0	0	0	
NORTH KONA	Residential	627,500	850,000	222,500	35.46%	648,838	768,000	119,162	18.37%
	Vacant Land	800,000	380,000	<420,000>	<52.50%>	342,500	340,000	<2,500>	<0.73%>
	Commercial/MTF	0	0	0		899,500	1,000,000	100,500	11.17%
	Condominium	385,000	387,500	2,500	0.65%	348,250	371,000	22,750	6.53%
	Business	0	0	0		0	0	0	
SOUTH KONA	Residential	695,000	774,500	79,500	11.44%	465,000	558,500	93,500	20.11%
	Vacant Land	180,000	117,000	<63,000>	<35.00%>	80,000	100,000	20,000	25.00%
	Commercial/MTF	0	0	0		1,227,500	220,000	<1,007,500>	<82.08%>
	Condominium	0	0	0		227,246	371,000	143,754	63.26%
	Business	0	0	0		375,000	466,000	91,000	24.27%
KA'U	Residential	249,000	292,000	43,000	17.27%	208,000	249,000	41,000	19.71%
	Vacant Land	9,000	23,250	14,250	158.33%	12,500	11,500	<1,000>	<8.00%>
	Commercial/MTF	0	0	0		800,000	135,000	<665,000>	<83.13%>
	Condominium	0	159,000	159,000	N/A	170,000	207,000	37,000	21.76%
	Business	0	0	0		0	0	0	

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