

MLS Sales Statistics

Number of Sales

Big Island		1276	1511	235	18.42%	2422	2751	329	13.58%
		Apr-Jun		#	%	YEAR		#	%
		2nd Quarter		Increase /	Increase /	TO DATE		Increase /	Increase /
		2016	2017	<Decrease>	<Decrease>	2016	2017	<Decrease>	<Decrease>
ENTIRE	Residential	605	673	68	11.24%	1159	1224	65	5.61%
	Vacant Land	464	580	116	25.00%	870	1063	193	22.18%
	Commercial	12	11	<1>	<8.33%>	25	24	<1>	<4.00%>
	Condominium	192	246	54	28.13%	365	439	74	20.27%
	Business	3	1	<2>	<66.67%>	3	1	<2>	<66.67%>
PUNA	Residential	223	241	18	8.07%	426	443	17	3.99%
	Vacant Land	293	370	77	26.28%	555	686	131	23.60%
	Commercial	3	2	<1>	<33.33%>	5	4	<1>	<20.00%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH HILO	Residential	91	95	4	4.40%	172	168	<4>	<2.33%>
	Vacant Land	33	38	5	15.15%	47	62	15	31.91%
	Commercial	6	3	<3>	<50.00%>	10	10	0	0.00%
	Condominium	19	37	18	94.74%	36	47	11	30.56%
	Business	0	0	0		0	0	0	
NORTH HILO	Residential	7	7	0	0.00%	15	12	<3>	<20.00%>
	Vacant Land	4	4	0	0.00%	10	8	<2>	<20.00%>
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
HAMA KUA	Residential	13	17	4	30.77%	27	27	0	0.00%
	Vacant Land	3	4	1	33.33%	4	10	6	150.00%
	Commercial	1	0	<1>	<100%>	1	0	<1>	<100%>
	Condominium	1	0	<1>	<100%>	1	0	<1>	<100%>
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	17	21	4	23.53%	32	36	4	12.50%
	Vacant Land	9	17	8	88.89%	18	30	12	66.67%
	Commercial	0	1	1	N/A	0	1	1	N/A
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	61	66	5	8.20%	133	129	<4>	<3.01%>
	Vacant Land	19	18	<1>	<5.26%>	30	32	2	6.67%
	Commercial	1	0	<1>	<100%>	1	1	0	0.00%
	Condominium	70	77	7	10.00%	122	144	22	18.03%
	Business	1	1	0	0.00%	1	1	0	0.00%
NORTH KONA	Residential	137	153	16	11.68%	235	271	36	15.32%
	Vacant Land	29	43	14	48.28%	62	67	5	8.06%
	Commercial	1	4	3	300.00%	4	5	1	25.00%
	Condominium	100	131	31	31.00%	202	246	44	21.78%
	Business	1	0	<1>	<100%>	1	0	<1>	<100%>
SOUTH KONA	Residential	18	20	2	11.11%	35	50	15	42.86%
	Vacant Land	17	14	<3>	<17.65%>	38	34	<4>	<10.53%>
	Commercial	0	1	1	N/A	1	3	2	200.00%
	Condominium	0	0	0		1	0	<1>	<100%>
	Business	1	0	<1>	<100%>	1	0	<1>	<100%>
KA'U	Residential	38	53	15	39.47%	84	88	4	4.76%
	Vacant Land	57	72	15	26.32%	106	134	28	26.42%
	Commercial	0	0	0		3	0	<3>	<100%>
	Condominium	2	1	<1>	<50.00%>	3	2	<1>	<33.33%>
	Business	0	0	0		0	0	0	

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Sales Volume

	487,389,164	589,445,930	102,056,766	20.94%	935,328,097	1,035,676,021	100,347,924	10.73%
	Apr-Jun				YEAR			
	2nd Quarter				TO DATE			
	2016	2017	#	%	2016	2017	#	%
Big Island			Increase /	Increase /			Increase /	Increase /
			<Decrease>	<Decrease>			<Decrease>	<Decrease>

		Apr-Jun 2nd Quarter 2016				YEAR TO DATE 2016			
		2016	2017	Increase / <Decrease>	% <Decrease>	2016	2017	Increase / <Decrease>	% <Decrease>
ENTIRE	Residential	320,413,905	378,011,882	57,597,977	17.98%	622,805,684	656,965,286	34,159,602	5.48%
	Vacant Land	67,663,764	69,344,934	1,681,170	2.48%	119,097,823	123,805,172	4,707,349	3.95%
	Commercial	8,042,500	7,165,650	<876,850>	<10.90%>	13,764,000	12,789,150	<974,850>	<7.08%>
	Condominium	90,968,995	134,748,464	43,779,469	48.13%	179,360,590	241,941,413	62,580,823	34.89%
	Business	300,000	175,000	<125,000>	<41.67%>	300,000	175,000	<125,000>	<41.67%>
PUNA	Residential	49,358,274	55,479,815	6,121,541	12.40%	90,985,323	104,406,182	13,420,859	14.75%
	Vacant Land	7,709,023	11,027,343	3,318,320	43.04%	14,675,868	19,587,894	4,912,026	33.47%
	Commercial	1,455,000	651,650	<803,350>	<55.21%>	1,995,000	1,506,650	<488,350>	<24.48%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH HILO	Residential	35,779,959	37,222,043	1,442,084	4.03%	62,831,736	66,448,700	3,616,964	5.76%
	Vacant Land	5,590,840	8,065,497	2,474,657	44.26%	10,120,340	12,470,157	2,349,817	23.22%
	Commercial	3,247,500	2,686,000	<561,500>	<17.29%>	5,739,000	4,830,500	<908,500>	<15.83%>
	Condominium	2,887,000	4,231,928	1,344,928	46.59%	5,143,000	5,839,377	696,377	13.54%
	Business	0	0	0		0	0	0	
NORTH HILO	Residential	3,309,000	4,018,000	709,000	21.43%	13,450,557	6,849,500	<6,601,057>	<49.08%>
	Vacant Land	1,137,500	1,802,500	665,000	58.46%	2,852,500	3,132,500	280,000	9.82%
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	4,324,900	8,028,000	3,703,100	85.62%	10,287,150	11,994,000	1,706,850	16.59%
	Vacant Land	630,000	1,455,000	825,000	130.95%	855,000	4,855,000	4,000,000	467.84%
	Commercial	690,000	0	<690,000>	<100%>	690,000	0	<690,000>	<100%>
	Condominium	175,000	0	<175,000>	<100%>	175,000	0	<175,000>	<100%>
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	15,320,000	17,100,500	1,780,500	11.62%	29,132,400	26,740,259	<2,392,141>	<8.21%>
	Vacant Land	2,993,000	6,461,125	3,468,125	115.87%	6,213,000	16,630,125	10,417,125	167.67%
	Commercial	0	585,000	585,000	N/A	0	585,000	585,000	N/A
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	49,703,503	87,290,490	37,586,987	75.62%	100,007,380	161,356,915	61,349,535	61.35%
	Vacant Land	6,110,198	14,286,300	8,176,102	133.81%	9,422,098	17,275,800	7,853,702	83.35%
	Commercial	350,000	0	<350,000>	<100%>	350,000	95,000	<255,000>	<72.86%>
	Condominium	41,035,014	59,873,900	18,838,886	45.91%	78,297,558	102,491,500	24,193,942	30.90%
	Business	40,000	175,000	135,000	337.50%	40,000	175,000	135,000	337.50%
NORTH KONA	Residential	144,909,102	150,783,879	5,874,777	4.05%	279,445,786	241,106,928	<38,338,858>	<13.72%>
	Vacant Land	39,567,524	22,562,017	<17,005,507>	<42.98%>	63,972,524	42,312,231	<21,660,293>	<33.86%>
	Commercial	2,300,000	3,033,000	733,000	31.87%	4,485,000	4,583,000	98,000	2.19%
	Condominium	46,625,081	70,630,636	24,005,555	51.49%	95,086,132	133,486,536	38,400,404	40.38%
	Business	160,000	0	<160,000>	<100%>	160,000	0	<160,000>	<100%>
SOUTH KONA	Residential	10,013,500	8,597,675	<1,415,825>	<14.14%>	20,608,000	22,069,201	1,461,201	7.09%
	Vacant Land	2,709,580	2,172,000	<537,580>	<19.84%>	6,323,080	4,696,514	<1,626,566>	<25.72%>
	Commercial	0	210,000	210,000	N/A	325,000	1,189,000	864,000	265.85%
	Condominium	0	0	0		187,000	0	<187,000>	<100%>
	Business	100,000	0	<100,000>	<100%>	100,000	0	<100,000>	<100%>
KA'U	Residential	7,695,667	9,491,480	1,795,813	23.34%	16,057,352	15,993,601	<63,751>	<0.40%>
	Vacant Land	1,216,099	1,513,152	297,053	24.43%	4,663,413	2,844,951	<1,818,462>	<38.99%>
	Commercial	0	0	0		180,000	0	<180,000>	<100%>
	Condominium	246,900	12,000	<234,900>	<95.14%>	471,900	124,000	<347,900>	<73.72%>
	Business	0	0	0		0	0	0	

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		MLS Sales Statistics				Median Sales Price			
		1,281,500	1,355,250	73,750	5.75%	1,107,147	1,360,250	253,103	22.86%
		Apr-Jun		#	%	YEAR		#	%
		2nd Quarter		Increase /	Increase /	TO DATE		Increase /	Increase /
Big Island		2016	2017	<Decrease>	<Decrease>	2016	2017	<Decrease>	<Decrease>
ENTIRE	Residential	350,000	340,000	<10,000>	<2.86%>	326,147	346,775	20,628	6.32%
	Vacant Land	22,000	26,000	4,000	18.18%	23,000	25,000	2,000	8.70%
	Commercial	475,000	498,000	23,000	4.84%	350,000	484,475	134,475	38.42%
	Condominium	334,500	316,250	<18,250>	<5.46%>	308,000	329,000	21,000	6.82%
	Business	100,000	175,000	75,000	75.00%	100,000	175,000	75,000	75.00%
PUNA	Residential	199,500	225,000	25,500	12.78%	192,000	217,000	25,000	13.02%
	Vacant Land	19,000	20,350	1,350	7.11%	19,000	20,000	1,000	5.26%
	Commercial	435,000	325,825	<109,175>	<25.10%>	435,000	374,975	<60,025>	<13.80%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH HILO	Residential	342,500	340,000	<2,500>	<0.73%>	335,000	335,000	0	0.00%
	Vacant Land	93,000	195,000	102,000	109.68%	160,000	180,000	20,000	12.50%
	Commercial	427,500	650,000	222,500	52.05%	427,500	383,250	<44,250>	<10.35%>
	Condominium	175,000	109,606	<65,394>	<37.37%>	155,250	109,606	<45,644>	<29.40%>
	Business	0	0	0		0	0	0	
NORTH HILO	Residential	415,000	285,000	<130,000>	<31.33%>	415,000	362,000	<53,000>	<12.77%>
	Vacant Land	283,750	323,750	40,000	14.10%	278,000	310,000	32,000	11.51%
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	300,000	390,000	90,000	30.00%	339,000	385,000	46,000	13.57%
	Vacant Land	230,000	382,500	152,500	66.30%	227,500	382,500	155,000	68.13%
	Commercial	690,000	0	<690,000>	<100%>	690,000	0	<690,000>	<100%>
	Condominium	175,000	0	<175,000>	<100%>	175,000	0	<175,000>	<100%>
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	750,000	725,000	<25,000>	<3.33%>	775,000	625,000	<150,000>	<19.35%>
	Vacant Land	350,000	205,000	<145,000>	<41.43%>	292,500	297,500	5,000	1.71%
	Commercial	0	585,000	585,000	N/A	0	585,000	585,000	N/A
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	525,000	567,000	42,000	8.00%	495,000	570,000	75,000	15.15%
	Vacant Land	177,500	310,000	132,500	74.65%	177,450	200,000	22,550	12.71%
	Commercial	350,000	0	<350,000>	<100%>	350,000	95,000	<255,000>	<72.86%>
	Condominium	479,000	520,000	41,000	8.56%	442,000	511,000	69,000	15.61%
	Business	40,000	175,000	135,000	337.50%	40,000	175,000	135,000	337.50%
NORTH KONA	Residential	582,000	620,000	38,000	6.53%	590,000	611,000	21,000	3.56%
	Vacant Land	315,000	275,000	<40,000>	<12.70%>	312,500	325,000	12,500	4.00%
	Commercial	2,300,000	699,000	<1,601,000>	<69.61%>	962,500	900,000	<62,500>	<6.49%>
	Condominium	302,250	310,000	7,750	2.56%	283,500	308,500	25,000	8.82%
	Business	160,000	0	<160,000>	<100%>	160,000	0	<160,000>	<100%>
SOUTH KONA	Residential	515,000	433,000	<82,000>	<15.92%>	499,500	433,500	<66,000>	<13.21%>
	Vacant Land	130,000	115,000	<15,000>	<11.54%>	142,750	63,500	<79,250>	<55.52%>
	Commercial	0	210,000	210,000	N/A	325,000	479,000	154,000	47.38%
	Condominium	0	0	0		187,000	0	<187,000>	<100%>
	Business	100,000	0	<100,000>	<100%>	100,000	0	<100,000>	<100%>
KA'U	Residential	182,500	170,000	<12,500>	<6.85%>	174,450	175,000	550	0.32%
	Vacant Land	10,750	12,000	1,250	11.63%	12,250	11,000	<1,250>	<10.20%>
	Commercial	0	0	0		60,000	0	<60,000>	<100%>
	Condominium	123,450	12,000	<111,450>	<90.28%>	130,000	62,000	<68,000>	<52.31%>
	Business	0	0	0		0	0	0	

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