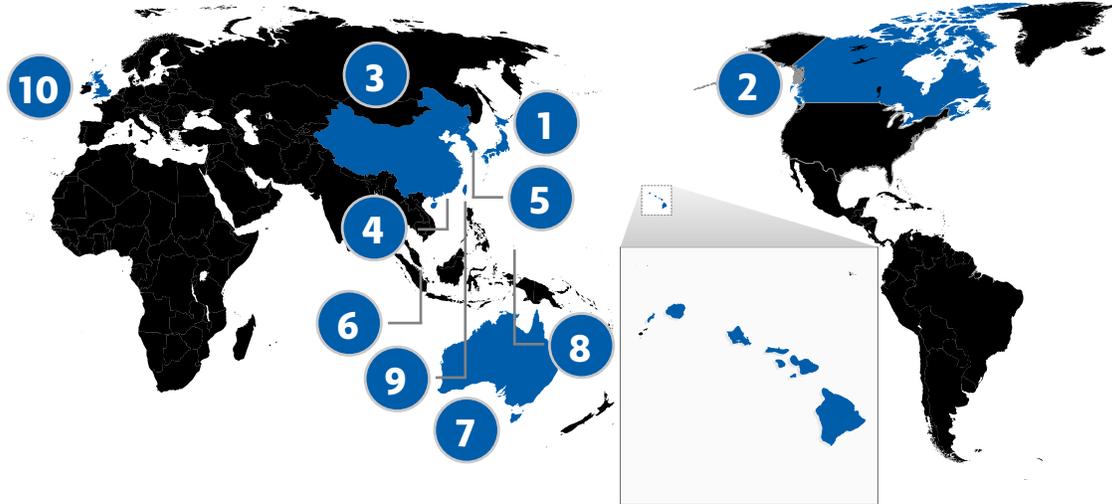


BUYER STATISTICS

JAN-DEC 2016

Top Foreign Buyers of Hawaii Property

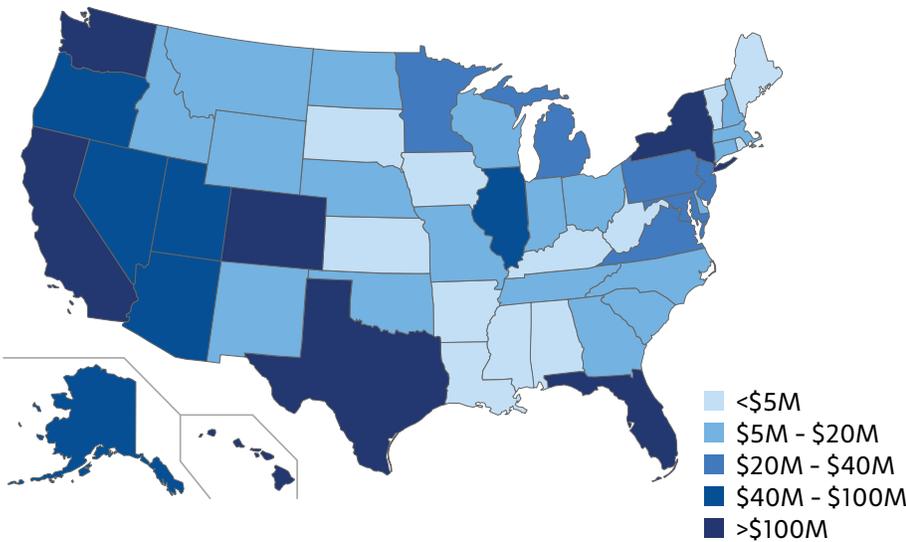
No. Purchases | \$ Amount



1	2	3	4	5	6	7	8	9	10
Japan 581 \$753.7M	Canada 116 \$102.0M	China 30 \$39.5M	Hong Kong 21 \$32.5M	Korea 12 \$23.0M	Singapore 11 \$22.6M	Australia 9 \$20.6M	Guam 7 \$4.7M	Taiwan 6 \$7.9M	England 4 \$3.5M

Top U.S. Buyers of Hawaii Property

No. Purchases | \$ Amount



Top 10 States

(By No. of Units Sold)

- Hawaii (15,415 | \$9.1B)
- California (1,479 | \$1.3B)
- Washington (343 | \$283.8M)
- Texas (239 | \$154.1M)
- Florida (189 | \$105.6M)
- Colorado (137 | \$133.5M)
- Oregon (133 | \$87.4M)
- New York (102 | \$135.1M)
- Nevada (101 | \$93.3M)
- Arizona (90 | \$83.9M)

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